

# Local Market Update – April 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**+ 45.0%**

**0.0%**

**- 33.9%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

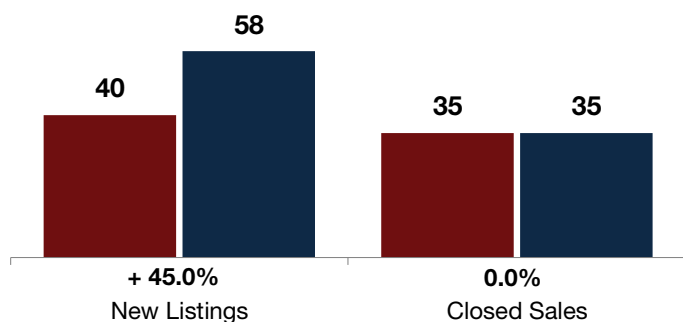
## Fulton County

|  | April     |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2023      | 2024             | + / -   | 2023         | 2024             | + / -   |
| New Listings                             | 40        | 58               | + 45.0% | 160          | 182              | + 13.8% |
| Closed Sales                             | 35        | 35               | 0.0%    | 98           | 118              | + 20.4% |
| Median Sales Price*                      | \$229,900 | <b>\$152,000</b> | - 33.9% | \$147,845    | <b>\$163,950</b> | + 10.9% |
| Percent of Original List Price Received* | 91.9%     | <b>95.1%</b>     | + 3.5%  | 93.0%        | <b>93.9%</b>     | + 0.9%  |
| Days on Market Until Sale                | 57        | <b>45</b>        | - 21.2% | 49           | <b>41</b>        | - 15.3% |
| Inventory of Homes for Sale              | 83        | <b>85</b>        | + 2.4%  | --           | --               | --      |
| Months Supply of Inventory               | 2.1       | <b>2.2</b>       | + 5.7%  | --           | --               | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

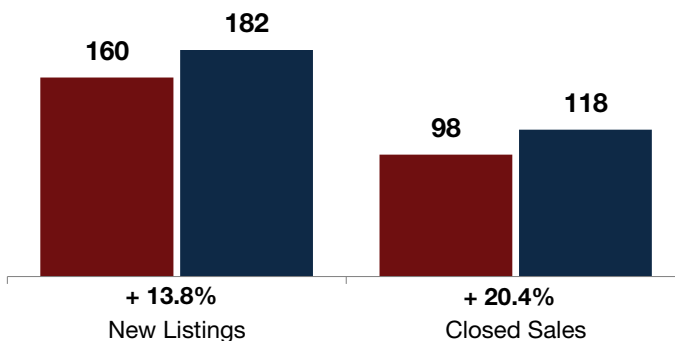
### April

■ 2023 ■ 2024

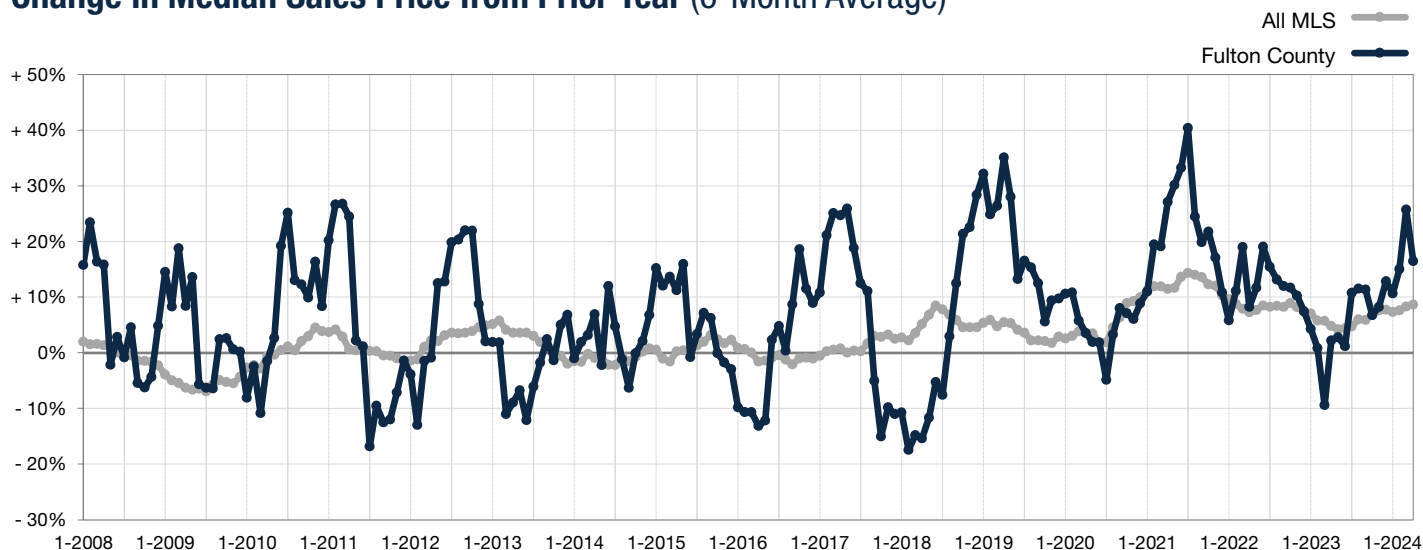


### Year to Date

■ 2023 ■ 2024



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.