

# Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**+ 8.1%**

Change in  
New Listings

**+ 15.8%**

Change in  
Closed Sales

**+ 11.9%**

Change in  
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	62	67	+ 8.1%	679	692	+ 1.9%
Closed Sales	57	66	+ 15.8%	406	411	+ 1.2%
Median Sales Price*	\$116,600	<b>\$130,500</b>	+ 11.9%	\$115,000	<b>\$124,450</b>	+ 8.2%
Percent of Original List Price Received*	90.1%	<b>91.5%</b>	+ 1.6%	91.1%	<b>90.4%</b>	- 0.8%
Days on Market Until Sale	104	<b>70</b>	- 32.7%	91	<b>82</b>	- 10.0%
Inventory of Homes for Sale	275	<b>288</b>	+ 4.7%	--	--	--
Months Supply of Inventory	6.8	<b>7.0</b>	+ 1.6%	--	--	--

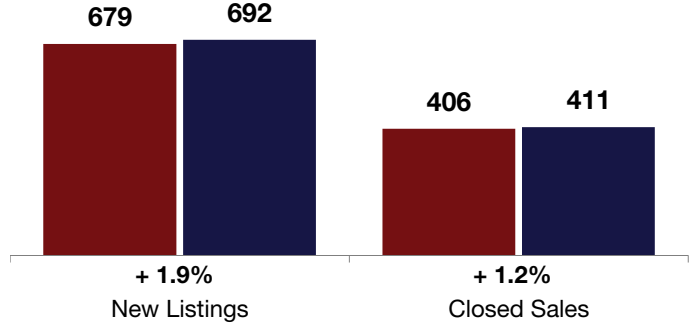
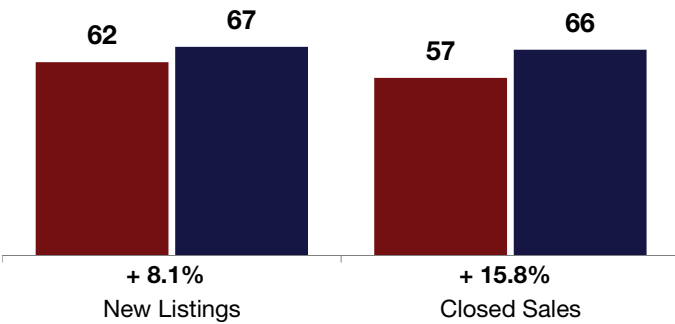
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

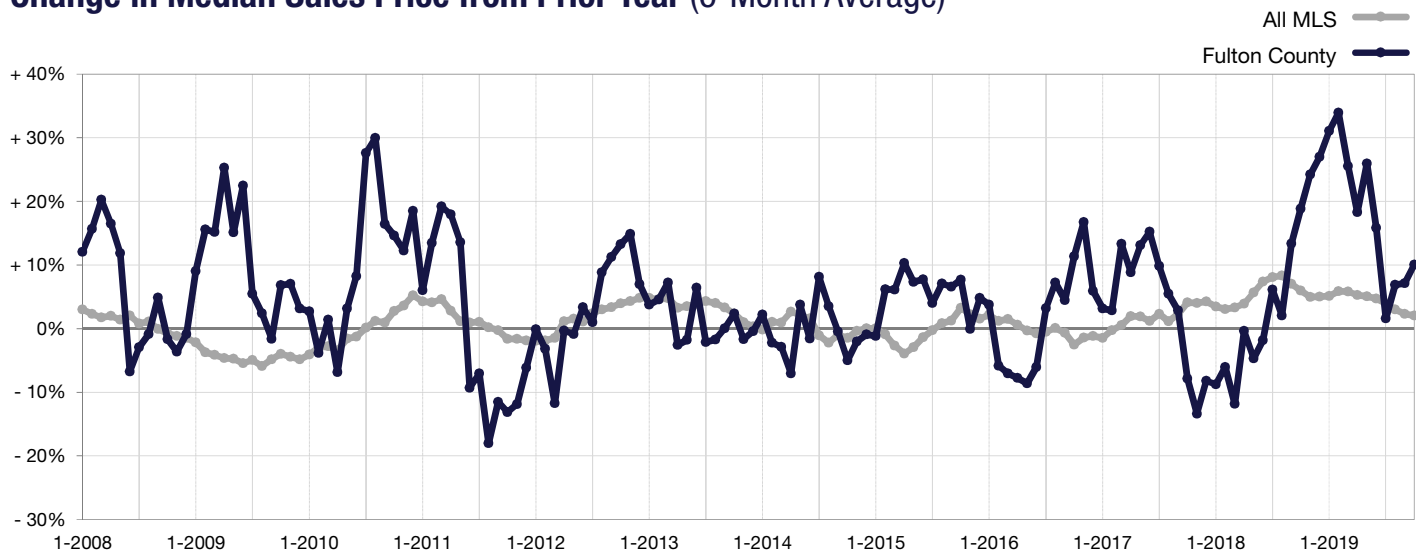
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.