

# Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**+ 43.9%**

Change in  
New Listings

**- 7.9%**

Change in  
Closed Sales

**+ 23.3%**

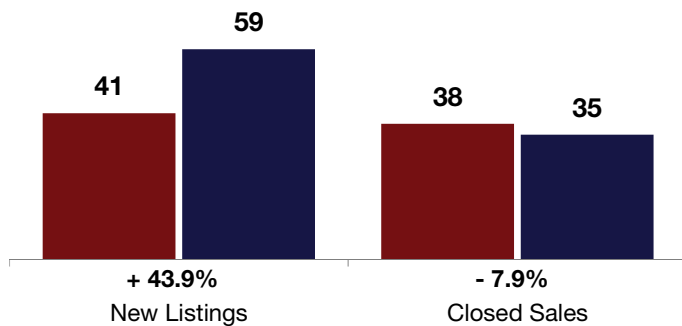
Change in  
Median Sales Price

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	41	59	+ 43.9%	720	751	+ 4.3%
Closed Sales	38	35	- 7.9%	444	451	+ 1.6%
Median Sales Price*	\$127,750	\$157,500	+ 23.3%	\$115,000	\$125,570	+ 9.2%
Percent of Original List Price Received*	88.0%	92.3%	+ 5.0%	90.8%	90.5%	- 0.3%
Days on Market Until Sale	65	76	+ 17.0%	89	81	- 8.7%
Inventory of Homes for Sale	266	275	+ 3.4%	--	--	--
Months Supply of Inventory	6.5	6.6	+ 0.7%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

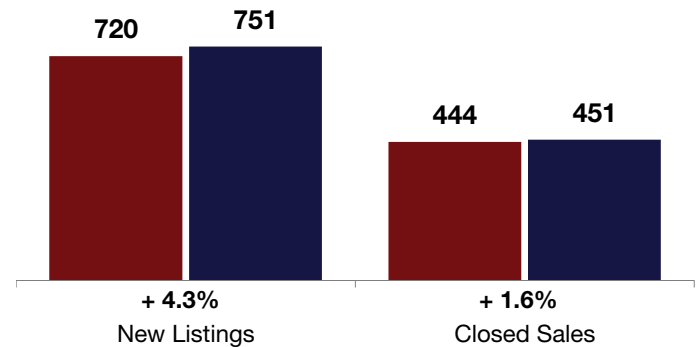
### November

■ 2018 ■ 2019

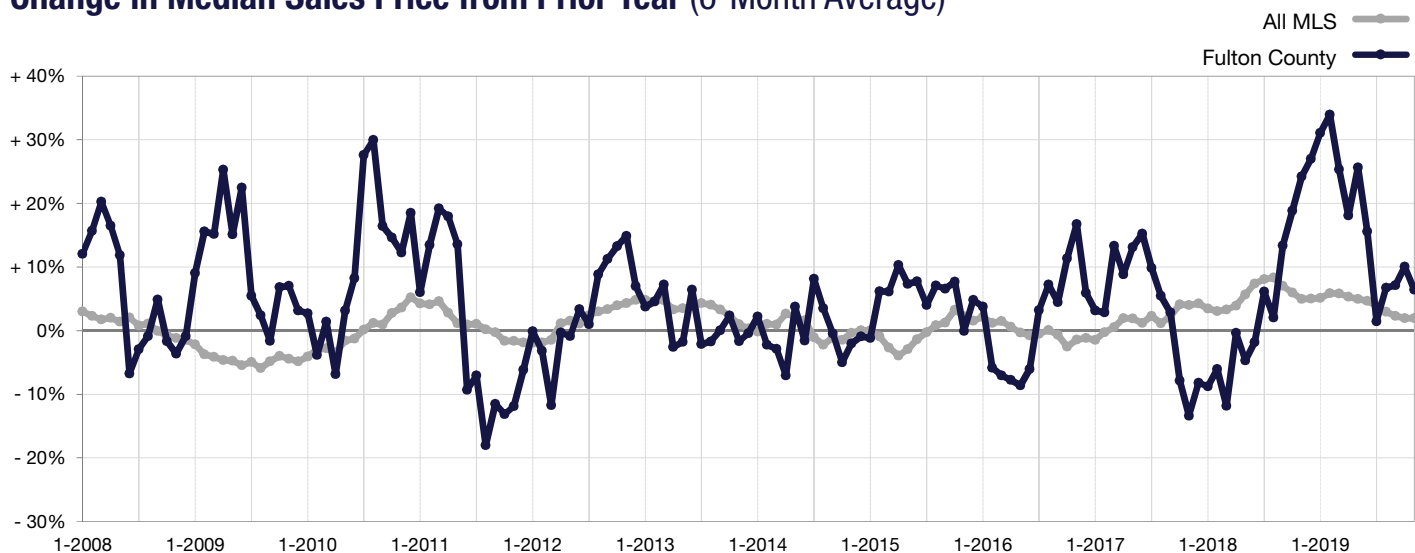


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.