

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 20.0%

Change in
New Listings

- 2.3%

Change in
Closed Sales

+ 4.4%

Change in
Median Sales Price

Fulton County

December

Year to Date

	2024	2025	+ / -	2024	2025	+ / -
New Listings	25	20	- 20.0%	609	607	- 0.3%
Closed Sales	43	42	- 2.3%	463	430	- 7.1%
Median Sales Price*	\$215,000	\$224,500	+ 4.4%	\$191,950	\$220,000	+ 14.6%
Percent of Original List Price Received*	95.3%	95.3%	- 0.0%	95.3%	94.3%	- 1.1%
Days on Market Until Sale	41	34	- 15.6%	39	39	- 0.7%
Inventory of Homes for Sale	91	92	+ 1.1%	--	--	--
Months Supply of Inventory	2.3	2.5	+ 6.6%	--	--	--

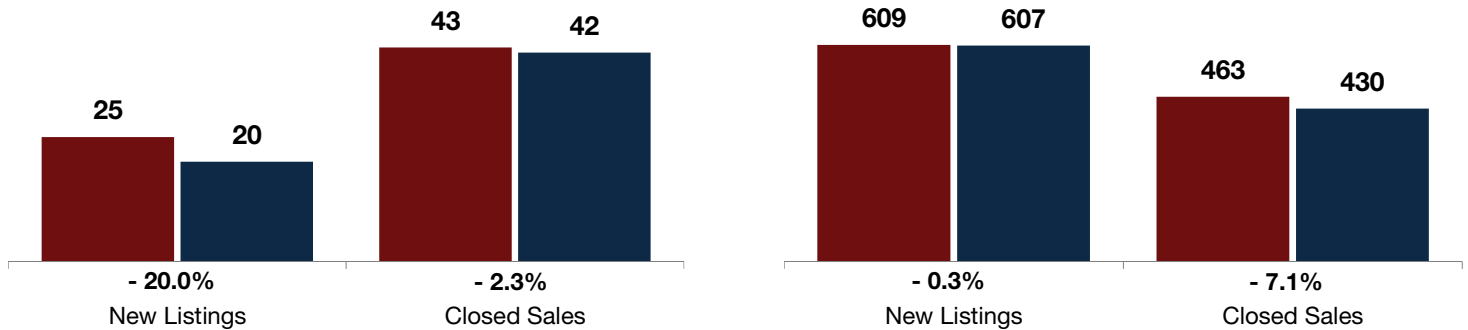
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

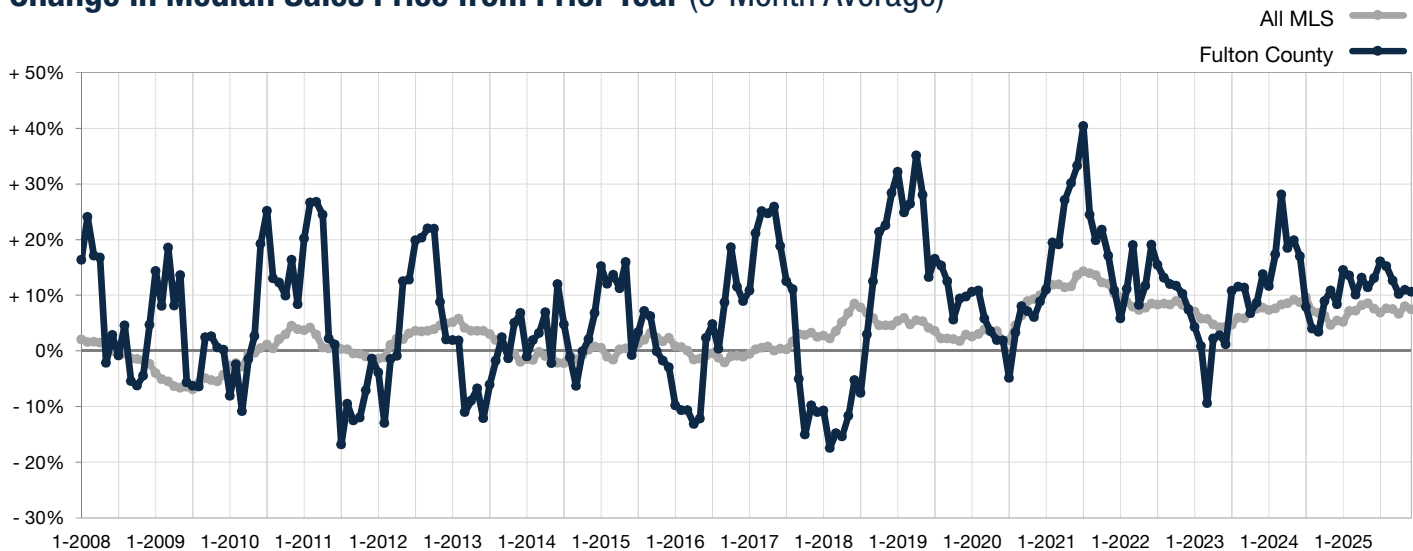
■ 2024 ■ 2025

Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.