

Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 25.9%

- 16.7%

+ 55.1%

Change in
New Listings

Change in
Closed Sales

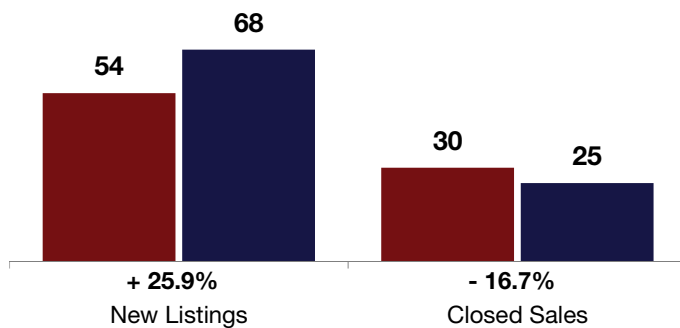
Change in
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	54	68	+ 25.9%	124	144	+ 16.1%
Closed Sales	30	25	- 16.7%	81	79	- 2.5%
Median Sales Price*	\$77,380	\$120,000	+ 55.1%	\$100,250	\$100,000	- 0.2%
Percent of Original List Price Received*	87.7%	89.2%	+ 1.8%	88.4%	90.7%	+ 2.6%
Days on Market Until Sale	110	97	- 12.1%	101	74	- 26.8%
Inventory of Homes for Sale	218	220	+ 0.9%	--	--	--
Months Supply of Inventory	5.3	5.2	- 1.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

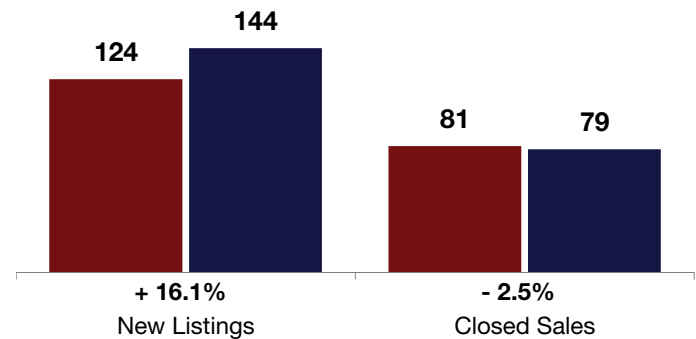
March

■ 2018 ■ 2019

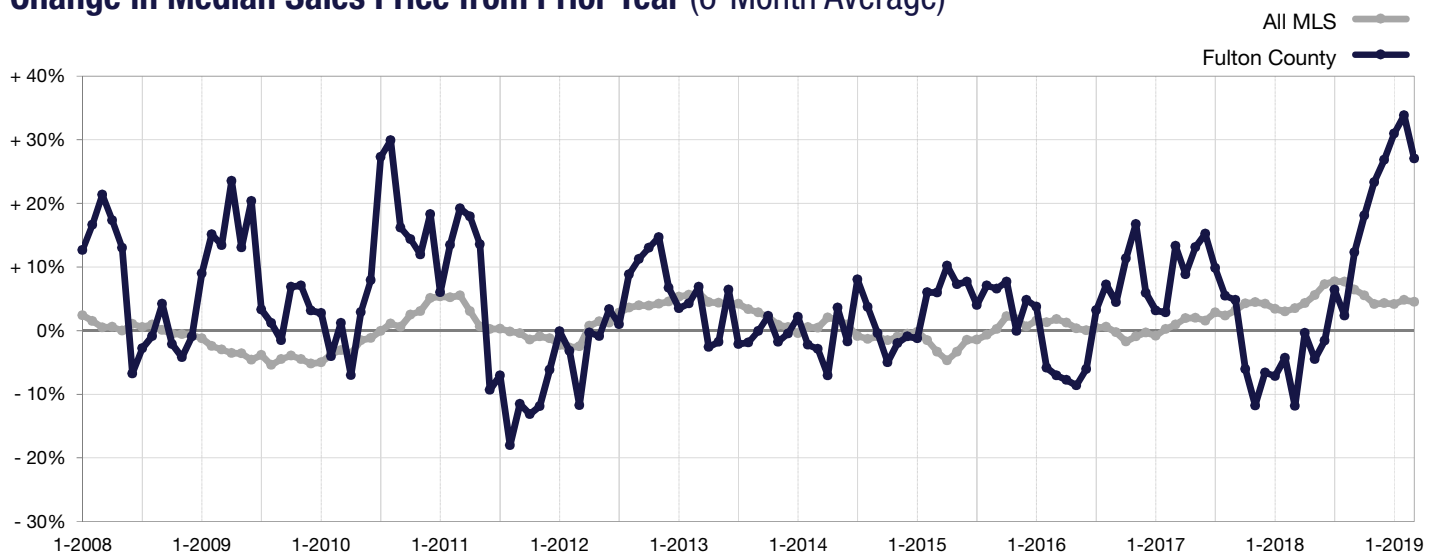


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.