

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Glenville

+ 56.3%

Change in
New Listings

+ 37.5%

Change in
Closed Sales

+ 14.0%

Change in
Median Sales Price

| | April | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 16 | 25 | + 56.3% | 91 | 101 | + 11.0% |
| Closed Sales | 16 | 22 | + 37.5% | 66 | 90 | + 36.4% |
| Median Sales Price* | \$214,950 | \$244,950 | + 14.0% | \$209,500 | \$246,050 | + 17.4% |
| Percent of Original List Price Received* | 96.5% | 101.5% | + 5.2% | 96.5% | 98.6% | + 2.2% |
| Days on Market Until Sale | 98 | 38 | - 61.0% | 69 | 29 | - 57.9% |
| Inventory of Homes for Sale | 57 | 25 | - 56.1% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 0.9 | - 67.4% | -- | -- | -- |

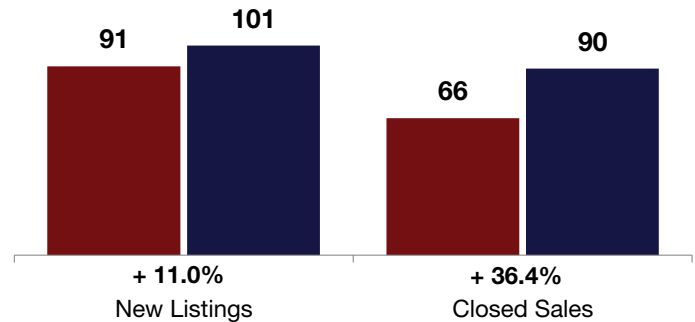
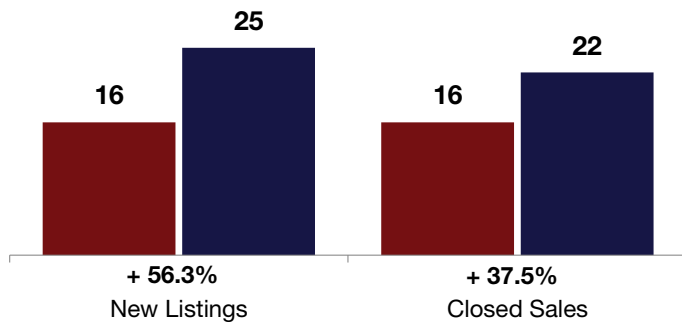
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

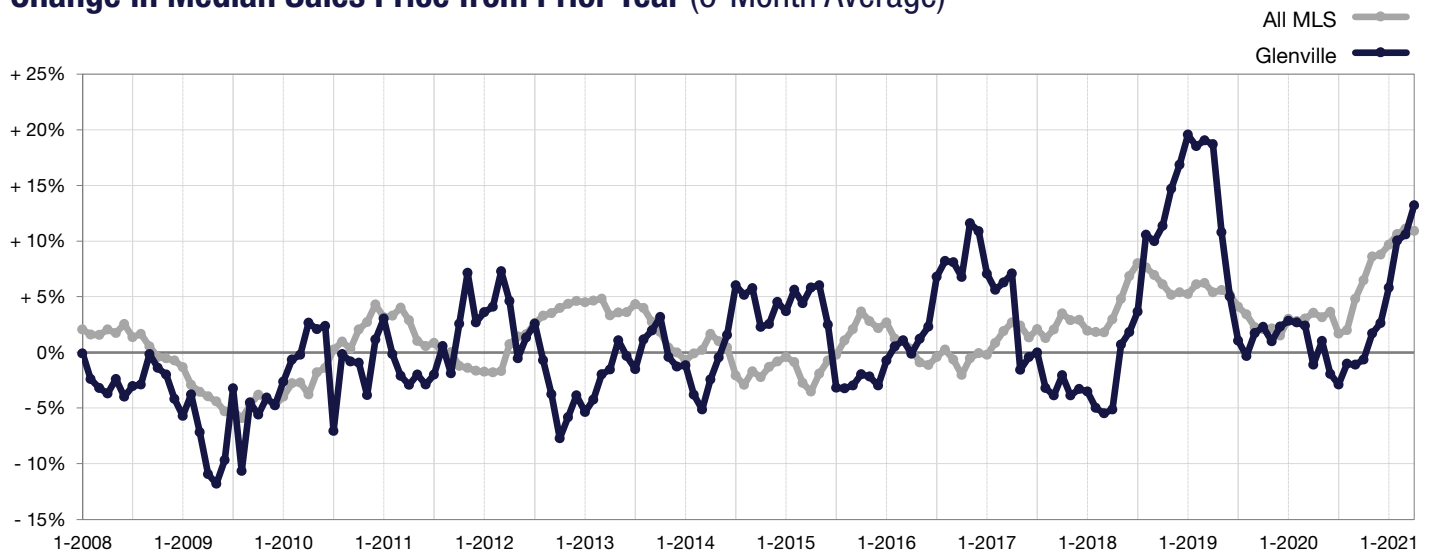
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.