

# Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Niskayuna

**- 9.1%**

Change in  
New Listings

**- 20.8%**

Change in  
Closed Sales

**+ 0.3%**

Change in  
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	44	40	- 9.1%	44	40	- 9.1%
Closed Sales	24	19	- 20.8%	24	19	- 20.8%
Median Sales Price*	\$248,250	<b>\$249,000</b>	+ 0.3%	\$248,250	<b>\$249,000</b>	+ 0.3%
Percent of Original List Price Received*	95.1%	<b>94.2%</b>	- 0.9%	95.1%	<b>94.2%</b>	- 0.9%
Days on Market Until Sale	47	<b>48</b>	+ 2.4%	47	<b>48</b>	+ 2.4%
Inventory of Homes for Sale	118	<b>89</b>	- 24.6%	--	--	--
Months Supply of Inventory	3.6	<b>2.9</b>	- 20.3%	--	--	--

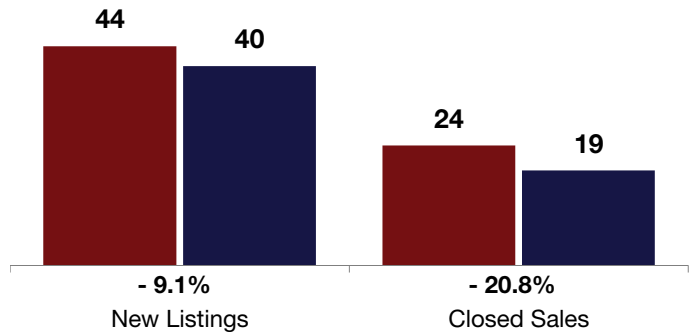
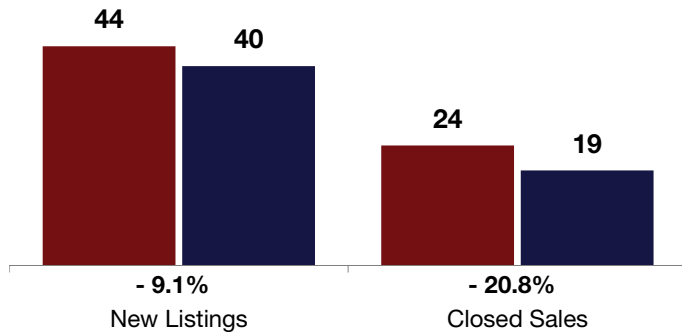
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

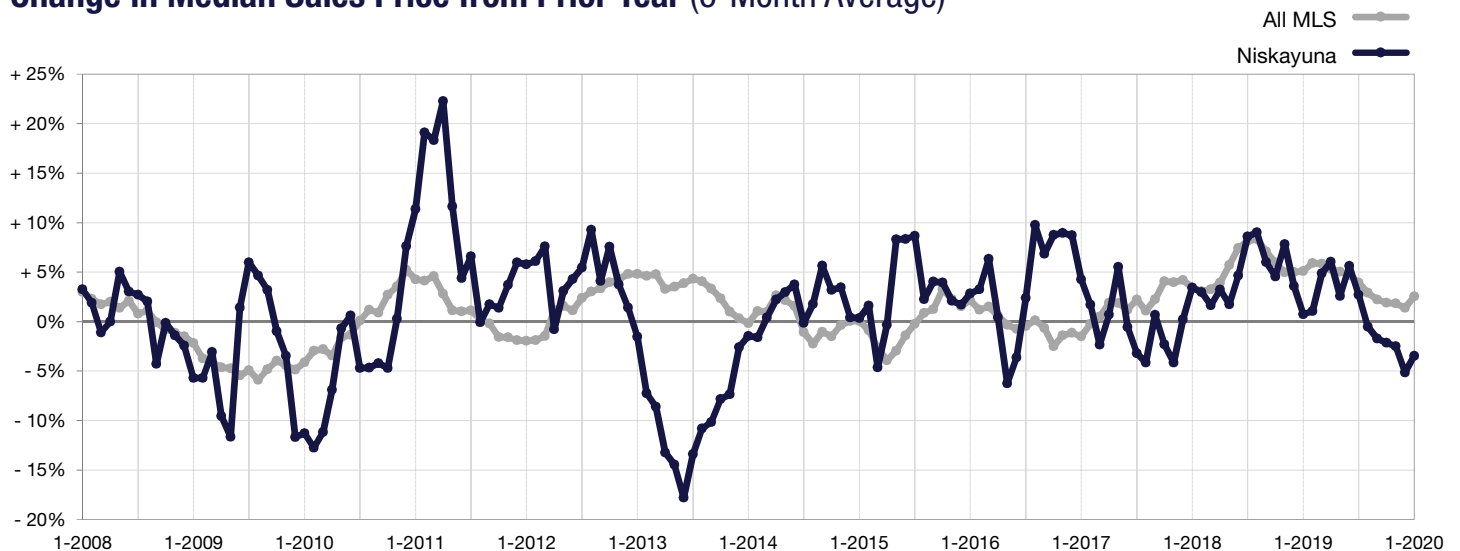
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.