

# Local Market Update – May 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Niskayuna

**- 14.1%**

**+ 25.0%**

**+ 6.6%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	May			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	71	61	- 14.1%	235	243	+ 3.4%
Closed Sales	32	40	+ 25.0%	127	126	- 0.8%
Median Sales Price*	\$249,850	\$266,325	+ 6.6%	\$243,000	\$249,950	+ 2.9%
Percent of Original List Price Received*	96.6%	93.9%	- 2.8%	94.5%	93.9%	- 0.6%
Days on Market Until Sale	51	44	- 12.5%	66	57	- 13.2%
Inventory of Homes for Sale	115	130	+ 13.0%	--	--	--
Months Supply of Inventory	3.8	4.2	+ 10.9%	--	--	--

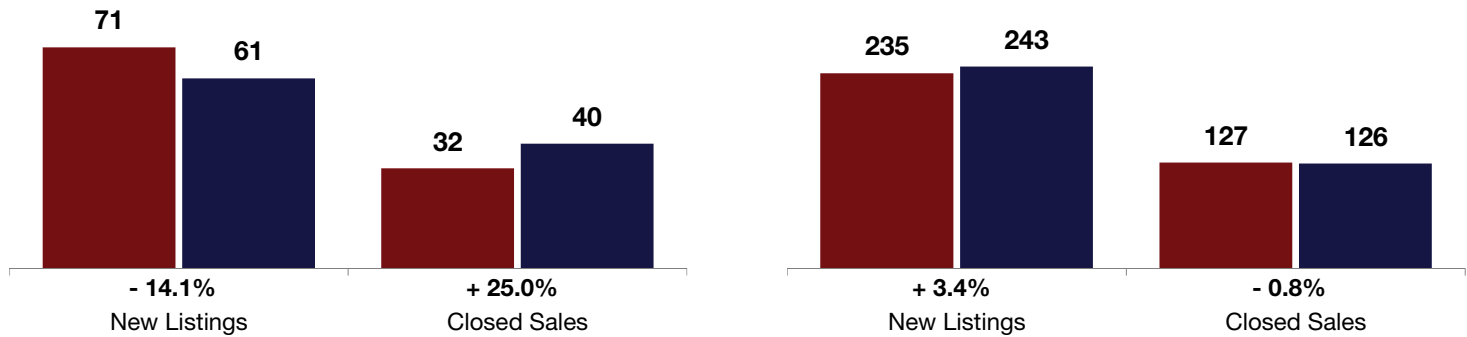
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### May

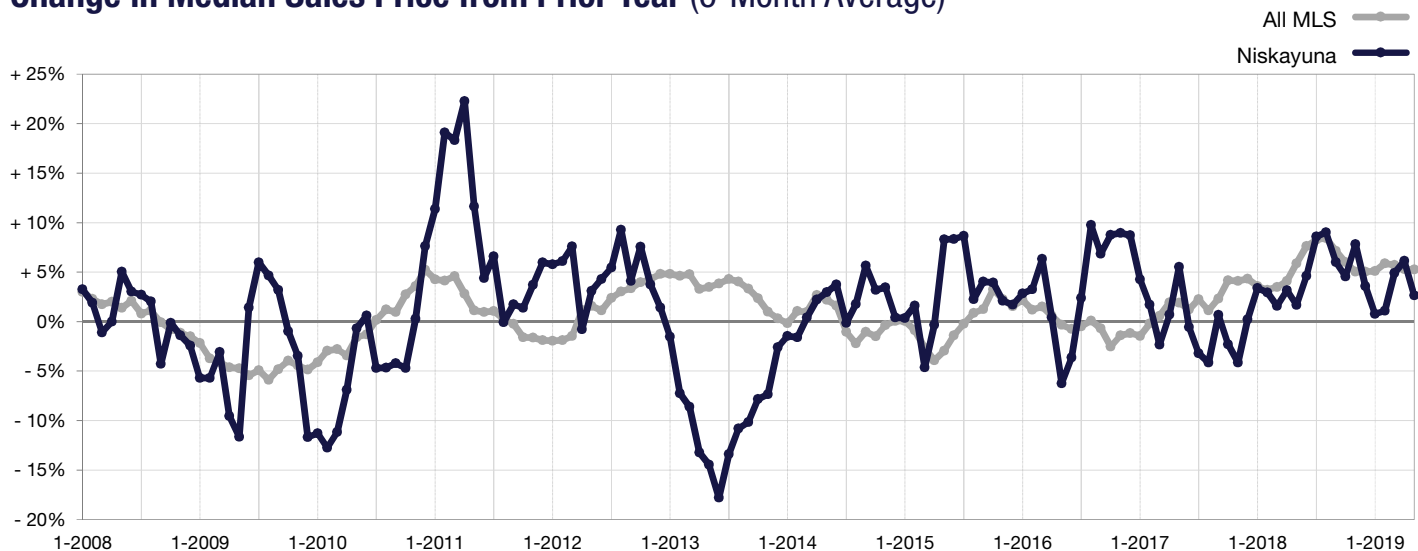
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.