

Local Market Update – May 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Niskayuna

- 31.4%

Change in
New Listings

- 37.8%

Change in
Closed Sales

+ 18.9%

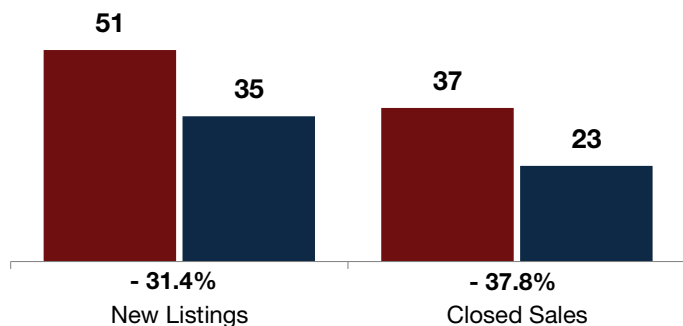
Change in
Median Sales Price

| | May | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 51 | 35 | - 31.4% | 210 | 114 | - 45.7% |
| Closed Sales | 37 | 23 | - 37.8% | 160 | 98 | - 38.8% |
| Median Sales Price* | \$286,000 | \$340,000 | + 18.9% | \$290,750 | \$322,500 | + 10.9% |
| Percent of Original List Price Received* | 102.3% | 108.2% | + 5.8% | 99.0% | 102.6% | + 3.6% |
| Days on Market Until Sale | 32 | 7 | - 77.5% | 43 | 30 | - 29.6% |
| Inventory of Homes for Sale | 52 | 20 | - 61.5% | -- | -- | -- |
| Months Supply of Inventory | 1.3 | 0.7 | - 48.9% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

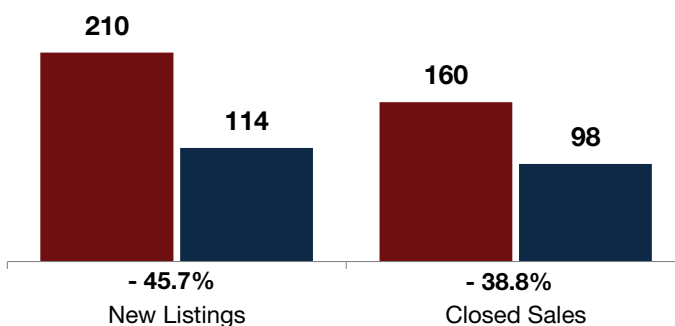
May

■ 2021 ■ 2022

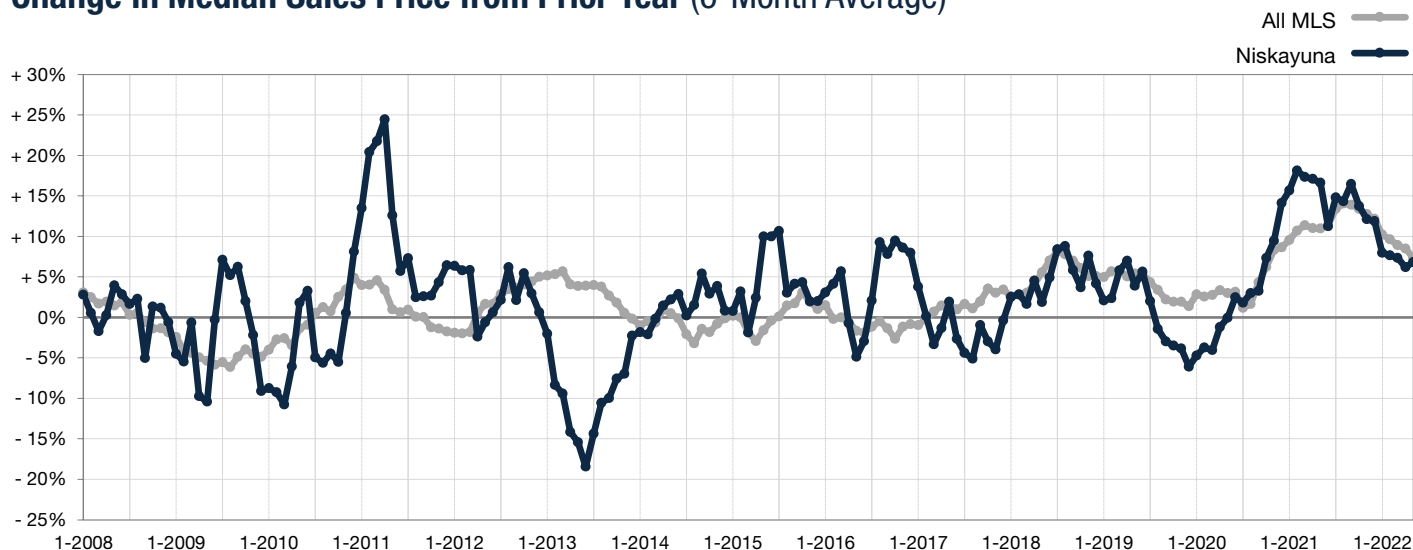


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.