

Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Niskayuna

- 24.5%

0.0%

- 4.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

October

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	49	37	- 24.5%	502	492	- 2.0%
Closed Sales	29	29	0.0%	321	311	- 3.1%
Median Sales Price*	\$287,000	\$275,068	- 4.2%	\$260,000	\$258,000	- 0.8%
Percent of Original List Price Received*	94.7%	94.9%	+ 0.2%	95.5%	94.8%	- 0.8%
Days on Market Until Sale	44	58	+ 32.0%	48	50	+ 2.9%
Inventory of Homes for Sale	129	119	- 7.8%	--	--	--
Months Supply of Inventory	4.0	3.8	- 3.6%	--	--	--

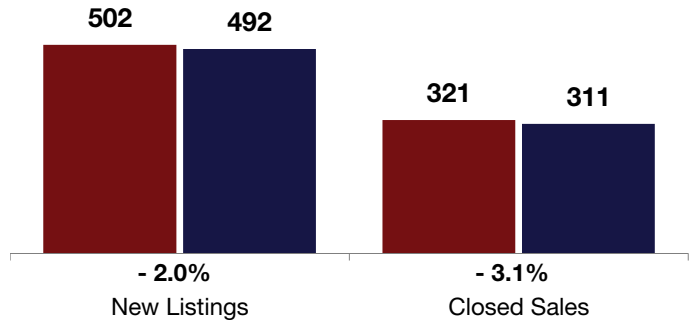
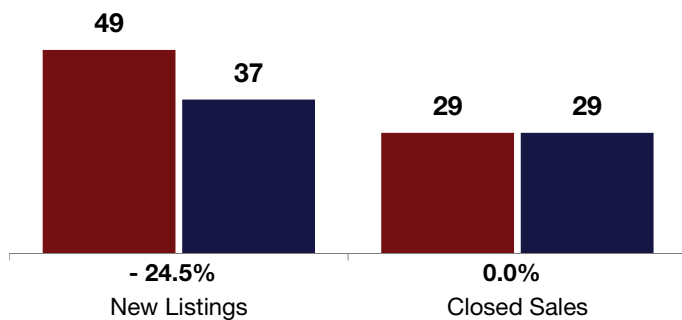
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.