

Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



North Colonie

- 46.2%

Change in
New Listings

- 9.7%

Change in
Closed Sales

+ 16.1%

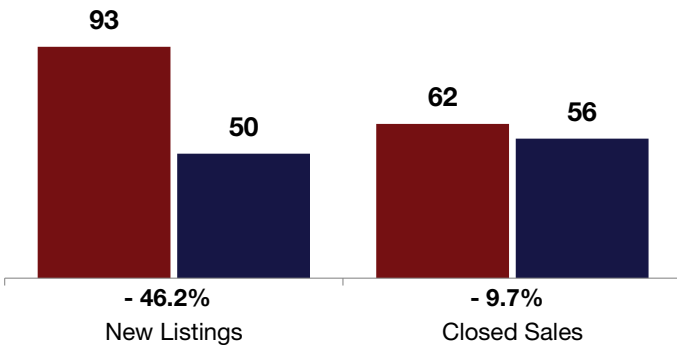
Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	93	50	- 46.2%	667	575	- 13.8%
Closed Sales	62	56	- 9.7%	387	458	+ 18.3%
Median Sales Price*	\$317,500	\$368,500	+ 16.1%	\$294,175	\$329,450	+ 12.0%
Percent of Original List Price Received*	99.7%	102.3%	+ 2.6%	98.6%	102.2%	+ 3.6%
Days on Market Until Sale	17	11	- 35.5%	39	19	- 51.3%
Inventory of Homes for Sale	150	89	- 40.7%	--	--	--
Months Supply of Inventory	2.9	1.8	- 38.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

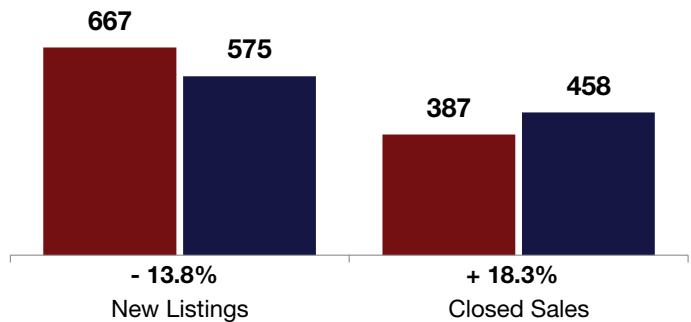
September

■ 2020 ■ 2021

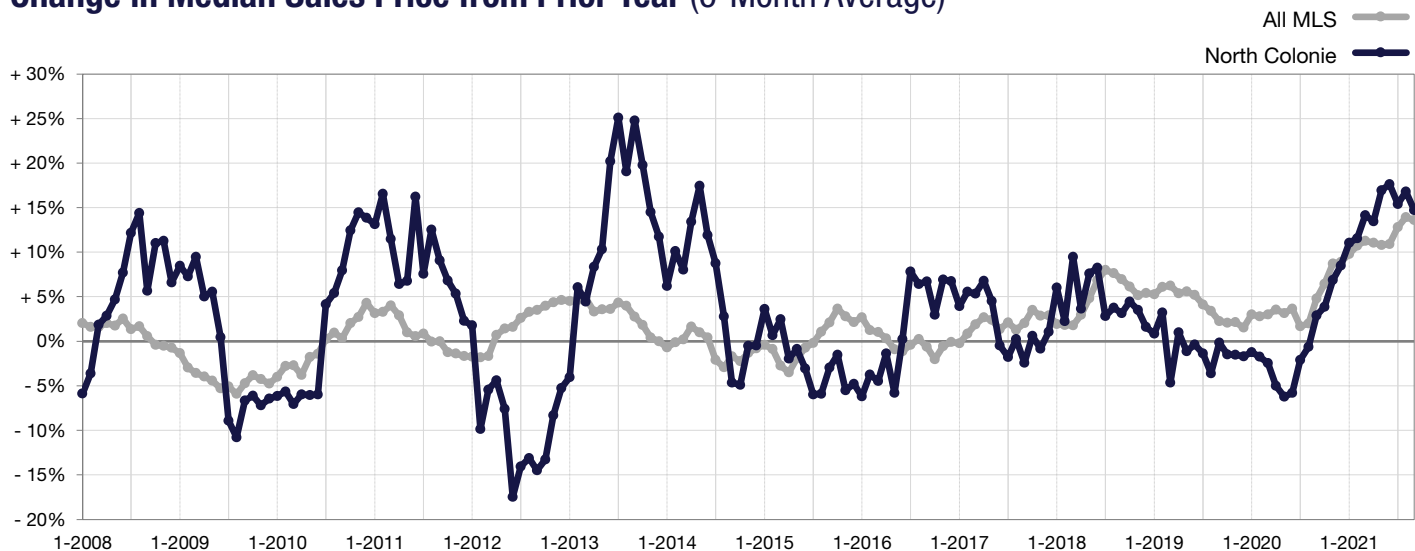


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.