

# Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## North Colonie

**- 13.6%**

Change in  
New Listings

**- 17.6%**

Change in  
Closed Sales

**- 2.4%**

Change in  
Median Sales Price

### November

### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	44	38	- 13.6%	762	798	+ 4.7%
Closed Sales	51	42	- 17.6%	475	521	+ 9.7%
Median Sales Price*	\$277,000	\$270,250	- 2.4%	\$285,000	\$287,108	+ 0.7%
Percent of Original List Price Received*	96.3%	95.1%	- 1.2%	98.2%	97.9%	- 0.3%
Days on Market Until Sale	41	49	+ 19.6%	41	49	+ 20.8%
Inventory of Homes for Sale	200	166	- 17.0%	--	--	--
Months Supply of Inventory	4.6	3.3	- 26.6%	--	--	--

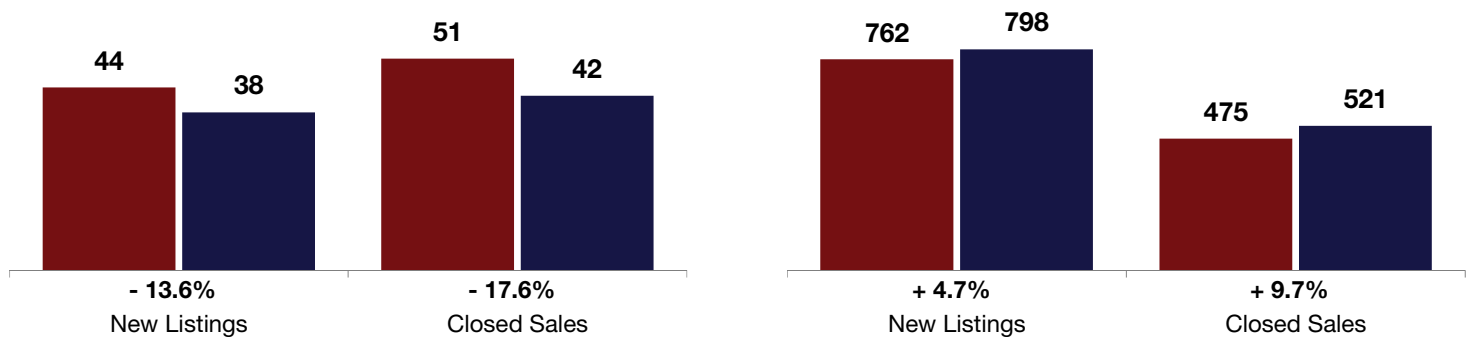
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

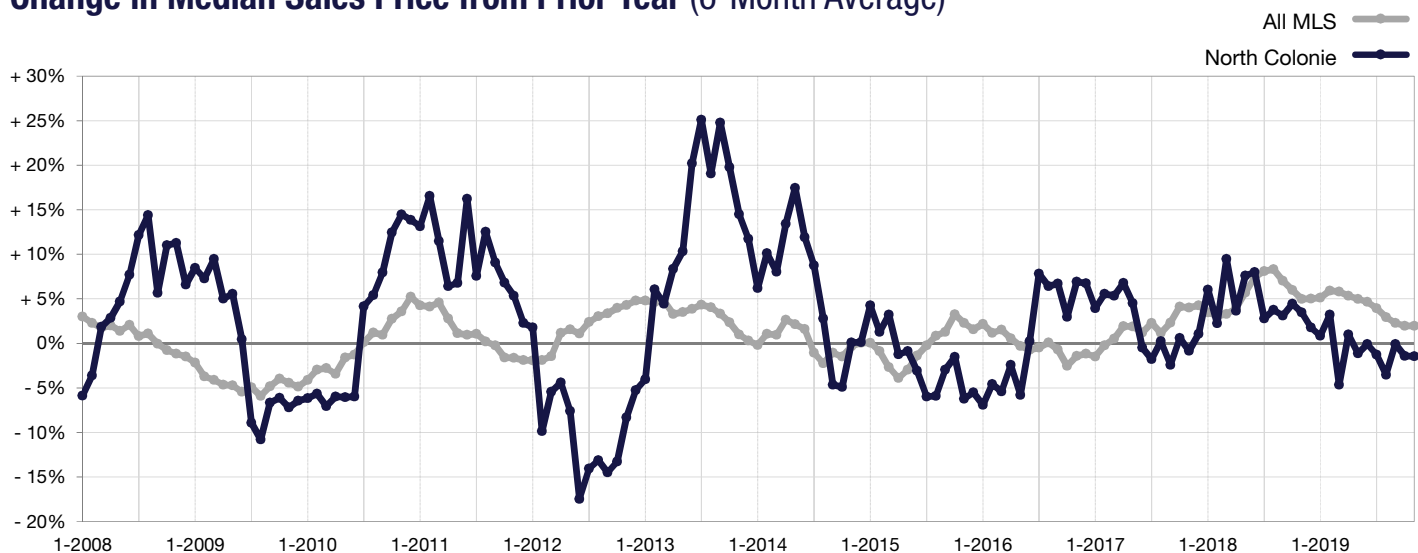
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.