Local Market Update – October 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Rensselaer County

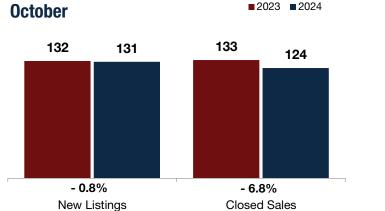
| Change in | Change in | Change in |
|--------------|--------------|--------------------|
| New Listings | Closed Sales | Median Sales Price |

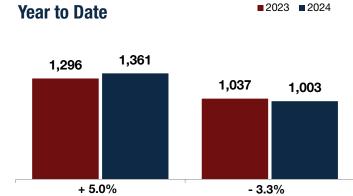
- 6.8%

| | | October | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|--------|--|
| | 2023 | 2024 | +/- | 2023 | 2024 | +/- | |
| New Listings | 132 | 131 | - 0.8% | 1,296 | 1,361 | + 5.0% | |
| Closed Sales | 133 | 124 | - 6.8% | 1,037 | 1,003 | - 3.3% | |
| Median Sales Price* | \$275,000 | \$320,000 | + 16.4% | \$270,000 | \$285,000 | + 5.6% | |
| Percent of Original List Price Received* | 98.5% | 100.6% | + 2.1% | 99.3% | 100.4% | + 1.1% | |
| Days on Market Until Sale | 23 | 25 | + 9.5% | 28 | 26 | - 6.4% | |
| Inventory of Homes for Sale | 222 | 205 | - 7.7% | | | | |
| Months Supply of Inventory | 2.2 | 1.9 | - 11.1% | | | | |

- 0.8%

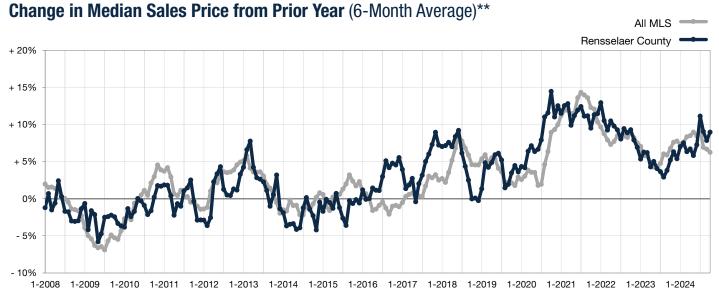
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Closed Sales

New Listings



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.