

Local Market Update – June 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 26.8%

+ 21.7%

- 1.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Rensselaer County

	June			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	149	189	+ 26.8%	775	790	+ 1.9%
Closed Sales	92	112	+ 21.7%	523	543	+ 3.8%
Median Sales Price*	\$305,500	\$301,250	- 1.4%	\$275,000	\$293,000	+ 6.5%
Percent of Original List Price Received*	102.4%	98.6%	- 3.7%	100.1%	98.9%	- 1.2%
Days on Market Until Sale	18	29	+ 61.5%	28	32	+ 16.8%
Inventory of Homes for Sale	184	209	+ 13.6%	--	--	--
Months Supply of Inventory	1.8	2.0	+ 11.3%	--	--	--

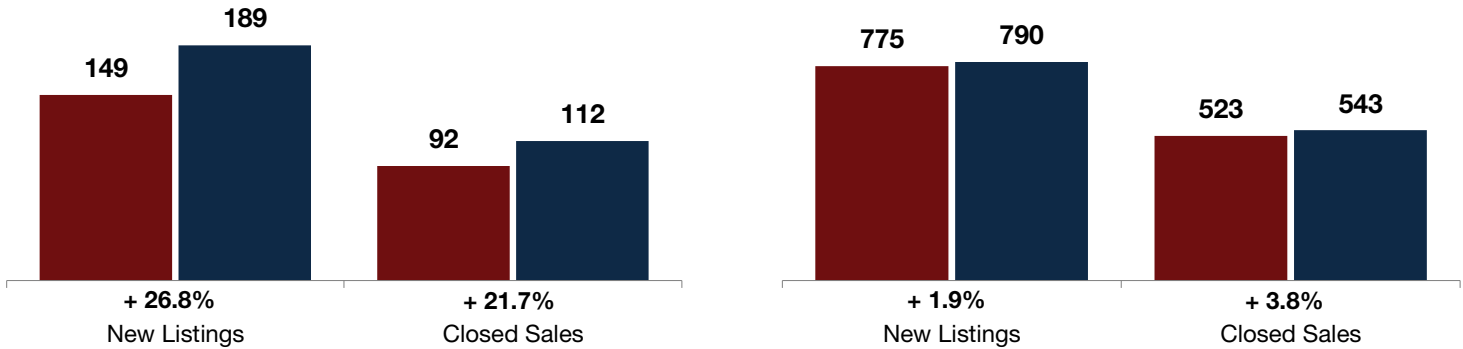
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

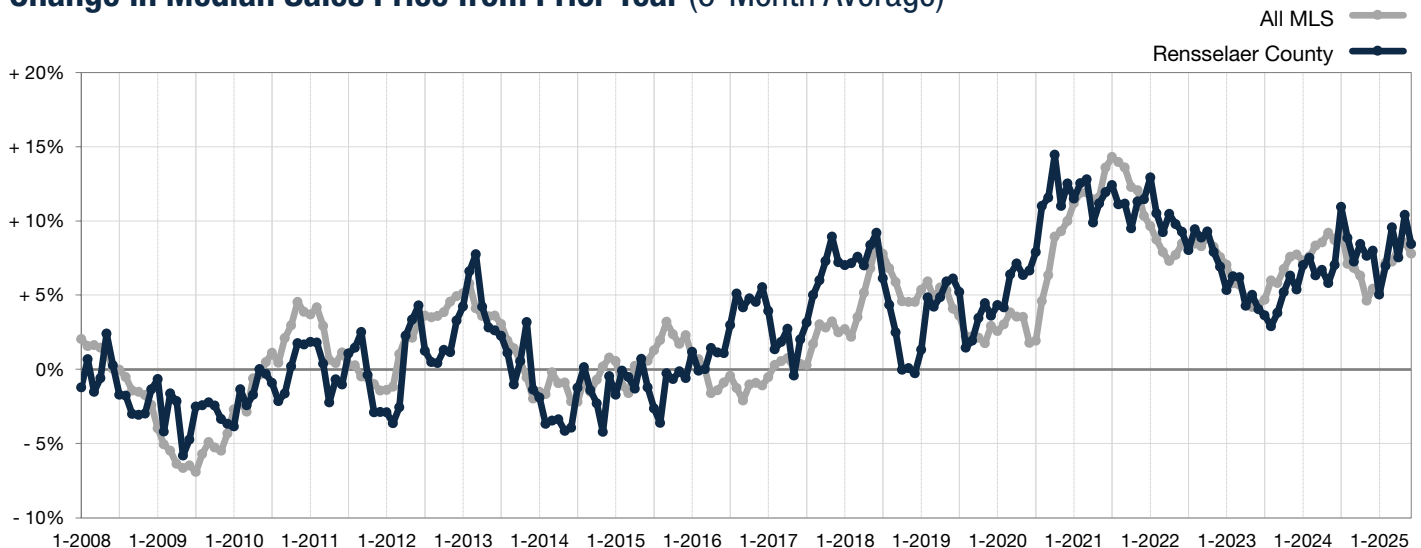
■ 2024 ■ 2025

Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.