

Local Market Update – July 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 9.0%

Change in
New Listings

- 5.6%

Change in
Closed Sales

+ 6.3%

Change in
Median Sales Price

Rensselaer County

	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	155	141	- 9.0%	930	932	+ 0.2%
Closed Sales	125	118	- 5.6%	648	666	+ 2.8%
Median Sales Price*	\$320,000	\$340,000	+ 6.3%	\$280,000	\$300,000	+ 7.1%
Percent of Original List Price Received*	101.0%	99.7%	- 1.3%	100.2%	99.1%	- 1.2%
Days on Market Until Sale	25	24	- 1.1%	27	31	+ 14.0%
Inventory of Homes for Sale	194	225	+ 16.0%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 14.6%	--	--	--

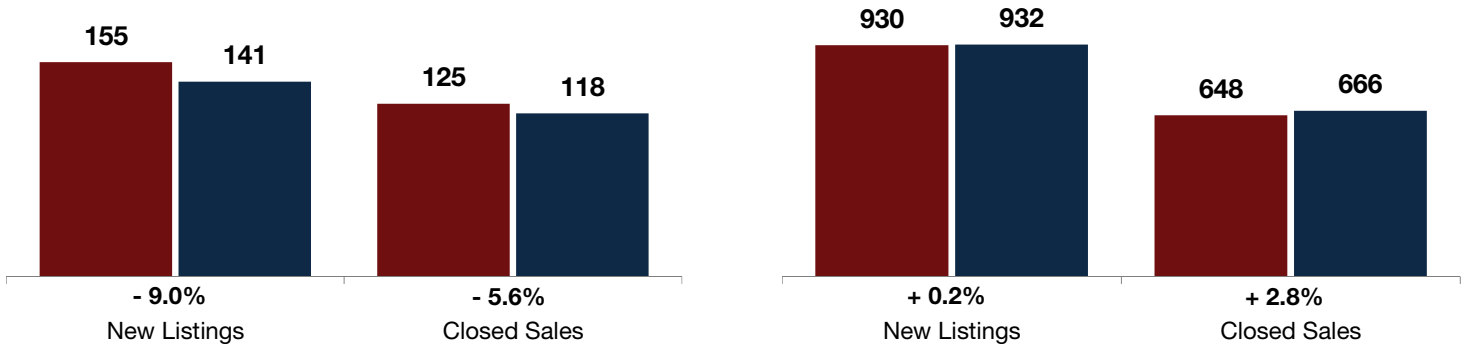
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

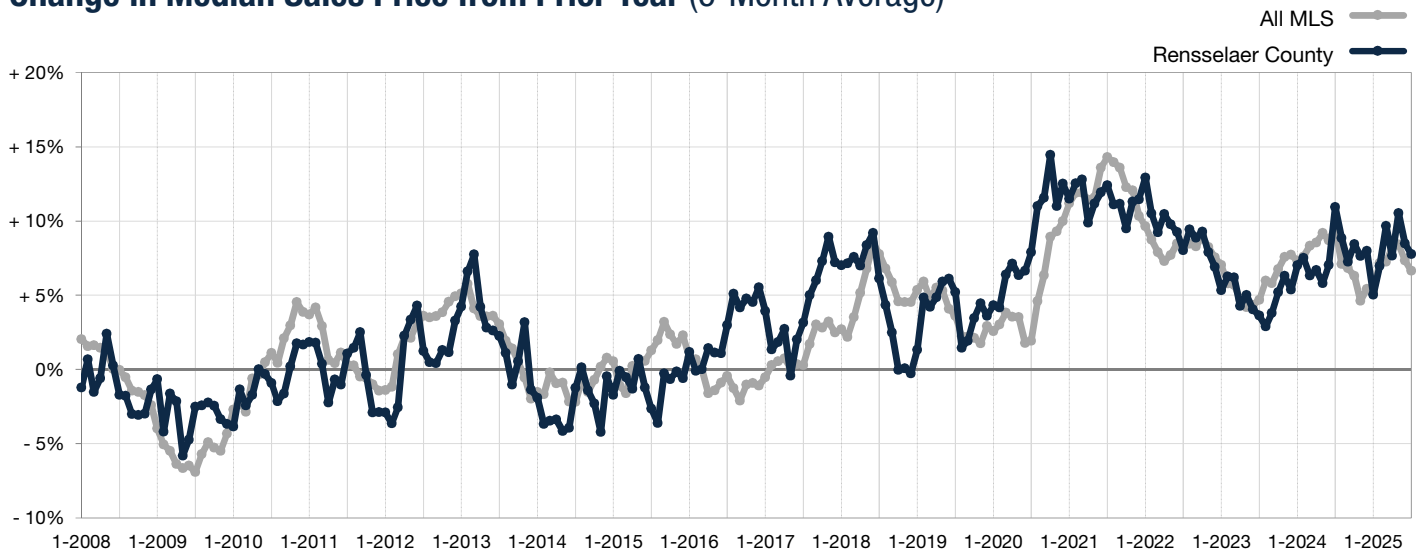
■ 2024 ■ 2025

Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.