

# Local Market Update – August 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 8.7%**

Change in  
New Listings

**- 18.1%**

Change in  
Closed Sales

**+ 21.8%**

Change in  
Median Sales Price

## Rensselaer County

	August			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	173	158	- 8.7%	1,103	1,095	- 0.7%
Closed Sales	138	113	- 18.1%	786	785	- 0.1%
Median Sales Price*	\$275,000	\$335,000	+ 21.8%	\$280,000	\$300,000	+ 7.1%
Percent of Original List Price Received*	101.1%	99.7%	- 1.4%	100.4%	99.2%	- 1.2%
Days on Market Until Sale	24	20	- 18.6%	27	29	+ 9.6%
Inventory of Homes for Sale	242	224	- 7.4%	--	--	--
Months Supply of Inventory	2.4	2.1	- 11.2%	--	--	--

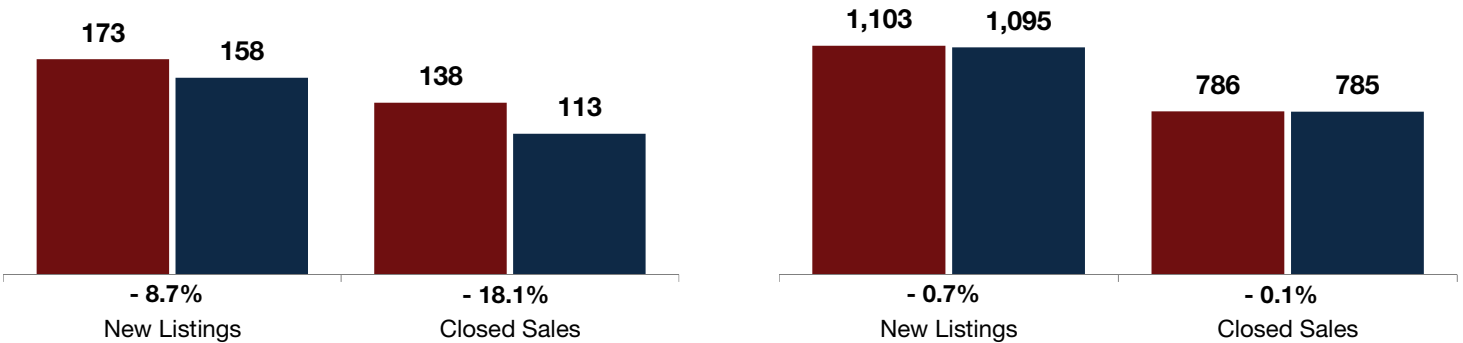
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

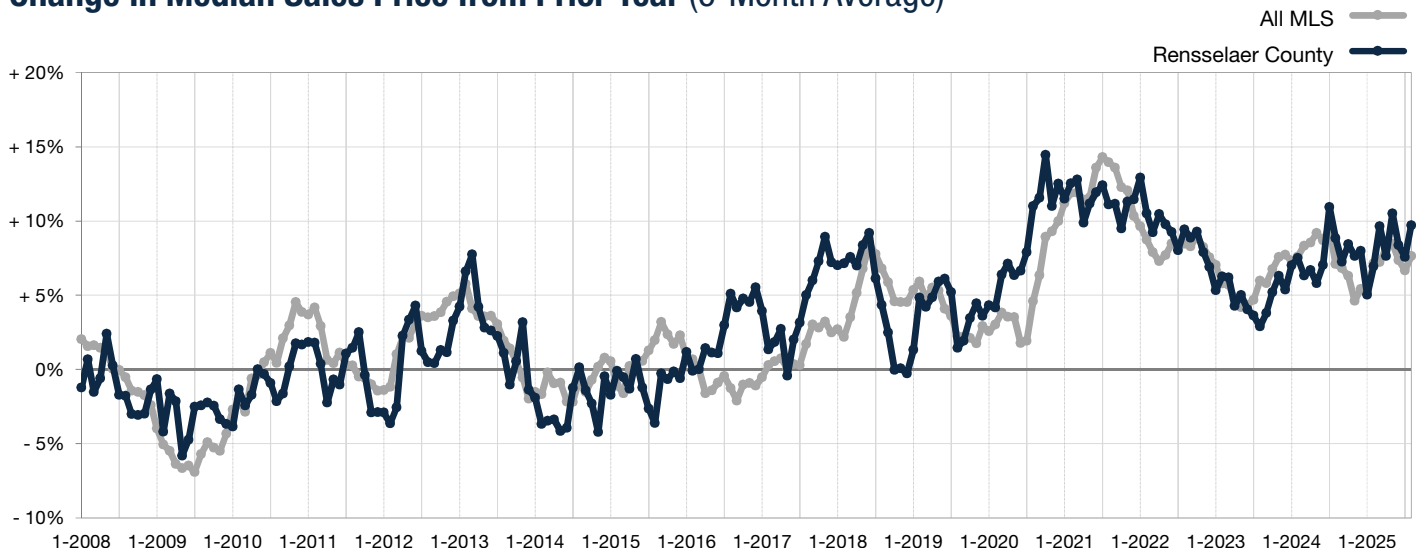
■ 2024 ■ 2025

### Year to Date

■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.