

# Local Market Update – September 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 0.7%**

**+ 2.0%**

**+ 19.6%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Rensselaer County

	September			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	148	147	- 0.7%	1,251	1,249	- 0.2%
Closed Sales	98	100	+ 2.0%	884	893	+ 1.0%
Median Sales Price*	\$267,500	\$320,000	+ 19.6%	\$280,000	\$301,750	+ 7.8%
Percent of Original List Price Received*	100.4%	99.2%	- 1.2%	100.4%	99.1%	- 1.2%
Days on Market Until Sale	18	20	+ 11.5%	26	28	+ 9.4%
Inventory of Homes for Sale	242	234	- 3.3%	--	--	--
Months Supply of Inventory	2.3	2.2	- 5.7%	--	--	--

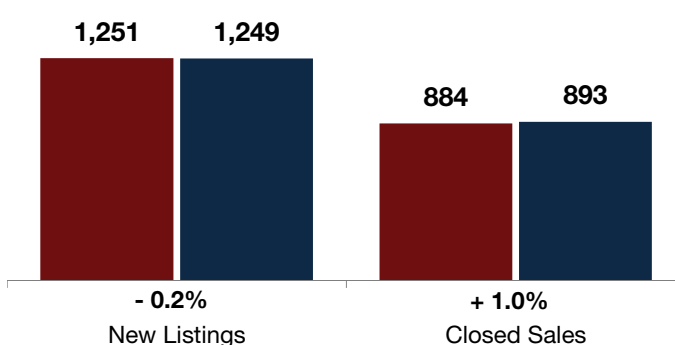
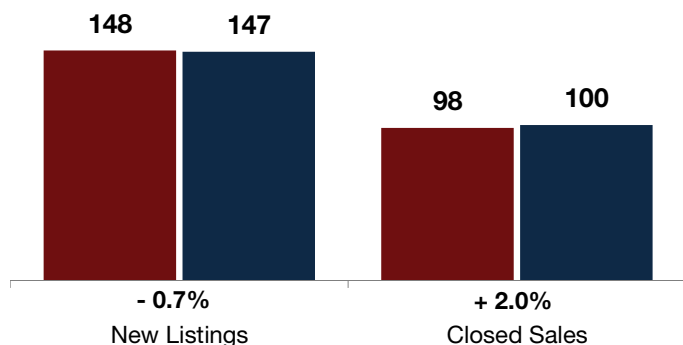
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

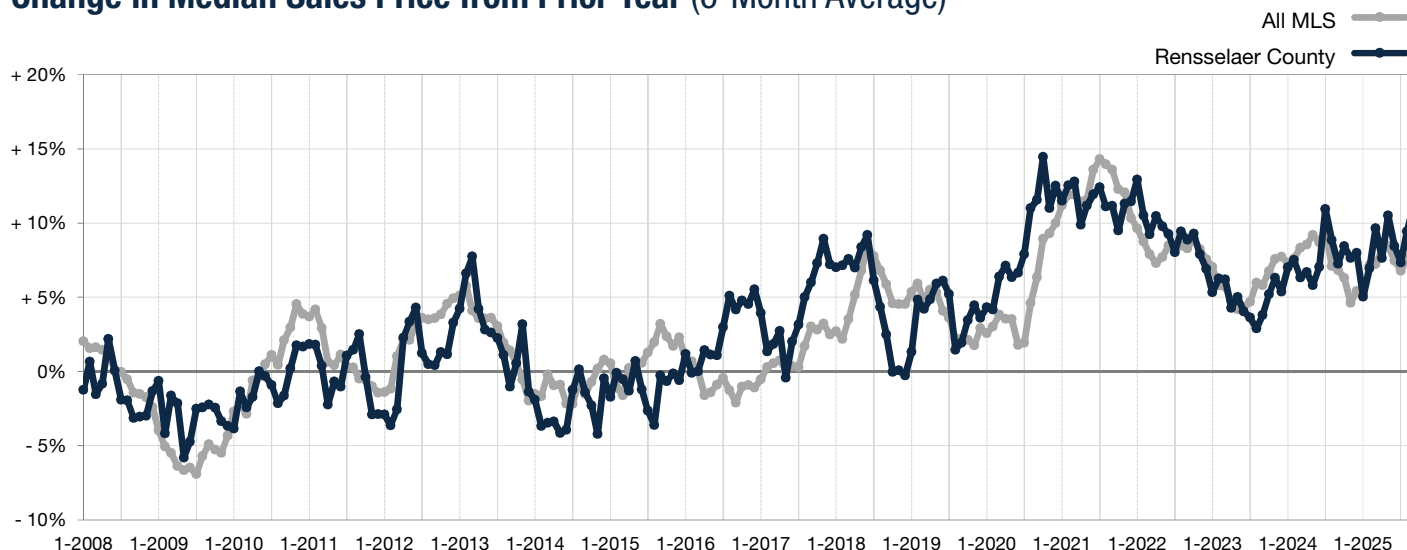
■ 2024 ■ 2025

### Year to Date

■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.