

Local Market Update – October 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 17.1%

- 5.5%

- 6.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

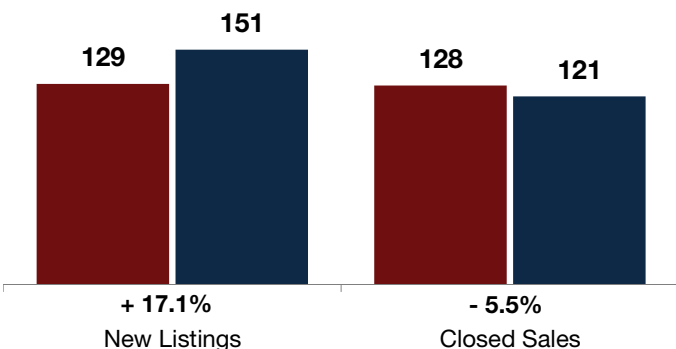
Rensselaer County

	October			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	129	151	+ 17.1%	1,380	1,403	+ 1.7%
Closed Sales	128	121	- 5.5%	1,012	1,028	+ 1.6%
Median Sales Price*	\$320,000	\$300,000	- 6.3%	\$284,125	\$305,000	+ 7.3%
Percent of Original List Price Received*	100.5%	99.9%	- 0.6%	100.4%	99.3%	- 1.2%
Days on Market Until Sale	25	22	- 12.8%	26	27	+ 6.3%
Inventory of Homes for Sale	220	232	+ 5.5%	--	--	--
Months Supply of Inventory	2.1	2.2	+ 5.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2024 ■ 2025

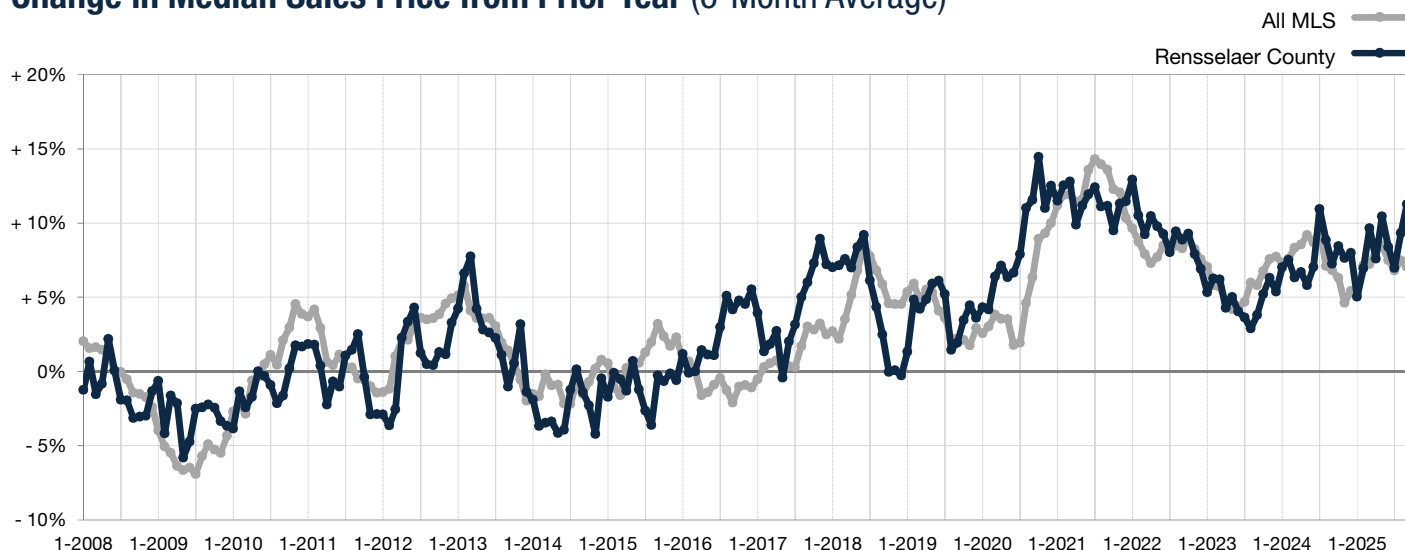


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.