

# Local Market Update – November 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**+ 9.0%**

**- 19.0%**

**+ 5.9%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Rensselaer County

|  | November  |           |         | Year to Date |           |        |
|--|-----------|-----------|---------|--------------|-----------|--------|
|  | 2024      | 2025      | + / -   | 2024         | 2025      | + / -  |
| New Listings                             | 100       | 109       | + 9.0%  | 1,480        | 1,515     | + 2.4% |
| Closed Sales                             | 126       | 102       | - 19.0% | 1,138        | 1,137     | - 0.1% |
| Median Sales Price*                      | \$289,250 | \$306,250 | + 5.9%  | \$285,000    | \$305,000 | + 7.0% |
| Percent of Original List Price Received* | 99.1%     | 98.3%     | - 0.8%  | 100.3%       | 99.1%     | - 1.1% |
| Days on Market Until Sale                | 21        | 28        | + 35.6% | 25           | 27        | + 9.5% |
| Inventory of Homes for Sale              | 205       | 221       | + 7.8%  | --           | --        | --     |
| Months Supply of Inventory               | 2.0       | 2.1       | + 6.1%  | --           | --        | --     |

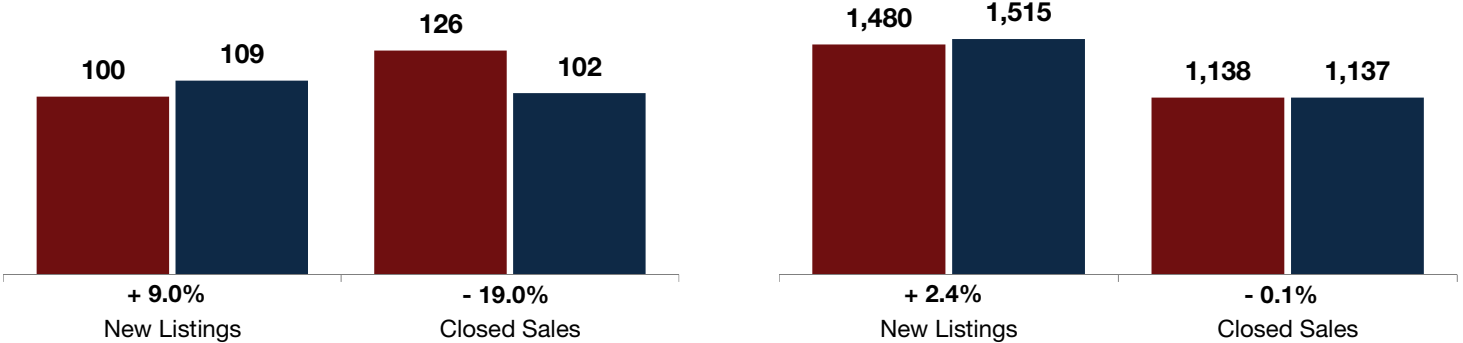
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

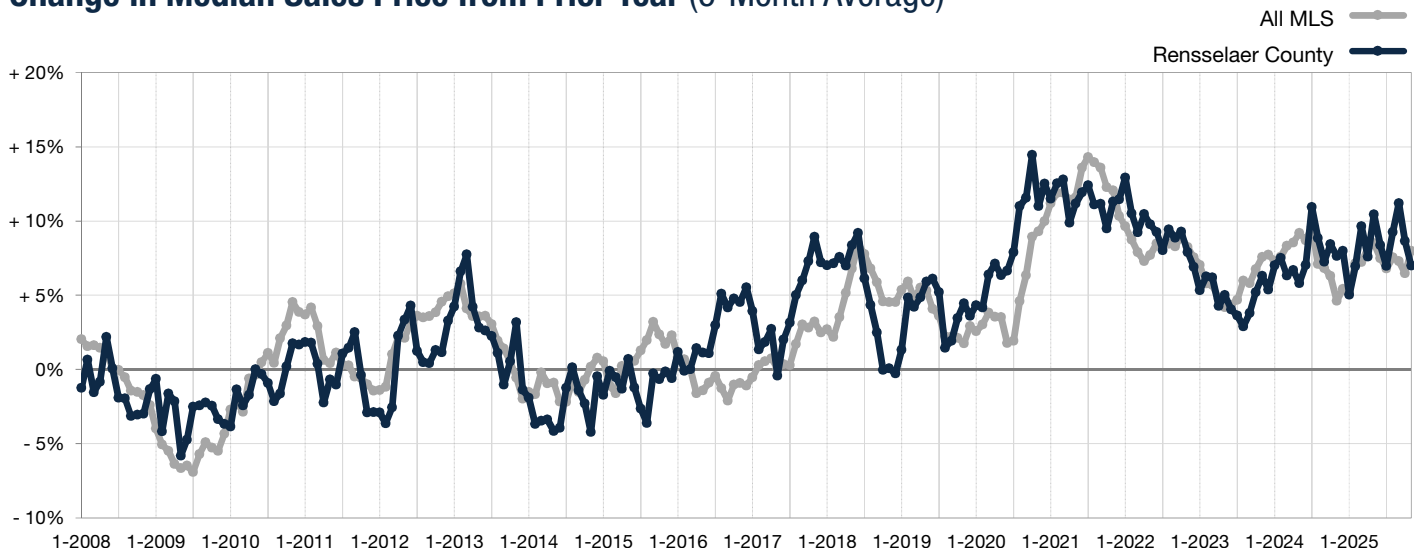
■ 2024 ■ 2025

### Year to Date

■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.