

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 15.4%

+ 13.0%

+ 7.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

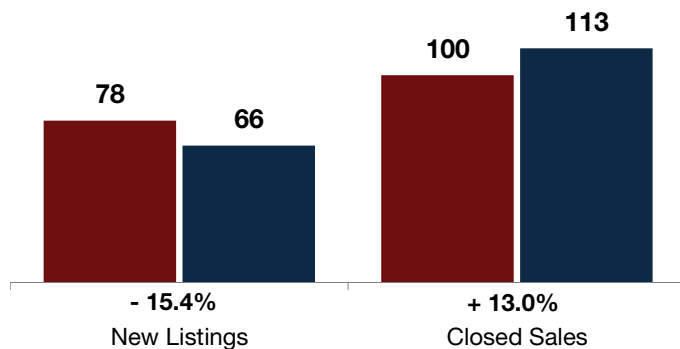
Rensselaer County

	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	78	66	- 15.4%	1,559	1,587	+ 1.8%
Closed Sales	100	113	+ 13.0%	1,238	1,260	+ 1.8%
Median Sales Price*	\$280,500	\$300,000	+ 7.0%	\$284,125	\$304,000	+ 7.0%
Percent of Original List Price Received*	98.7%	96.4%	- 2.3%	100.1%	98.9%	- 1.2%
Days on Market Until Sale	27	30	+ 12.6%	25	28	+ 10.2%
Inventory of Homes for Sale	189	196	+ 3.7%	--	--	--
Months Supply of Inventory	1.8	1.9	+ 1.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

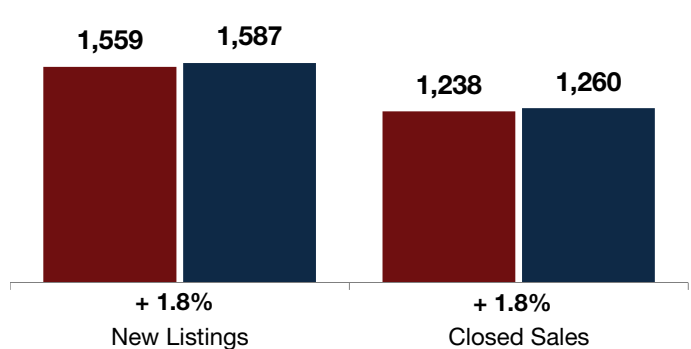
December

■ 2024 ■ 2025

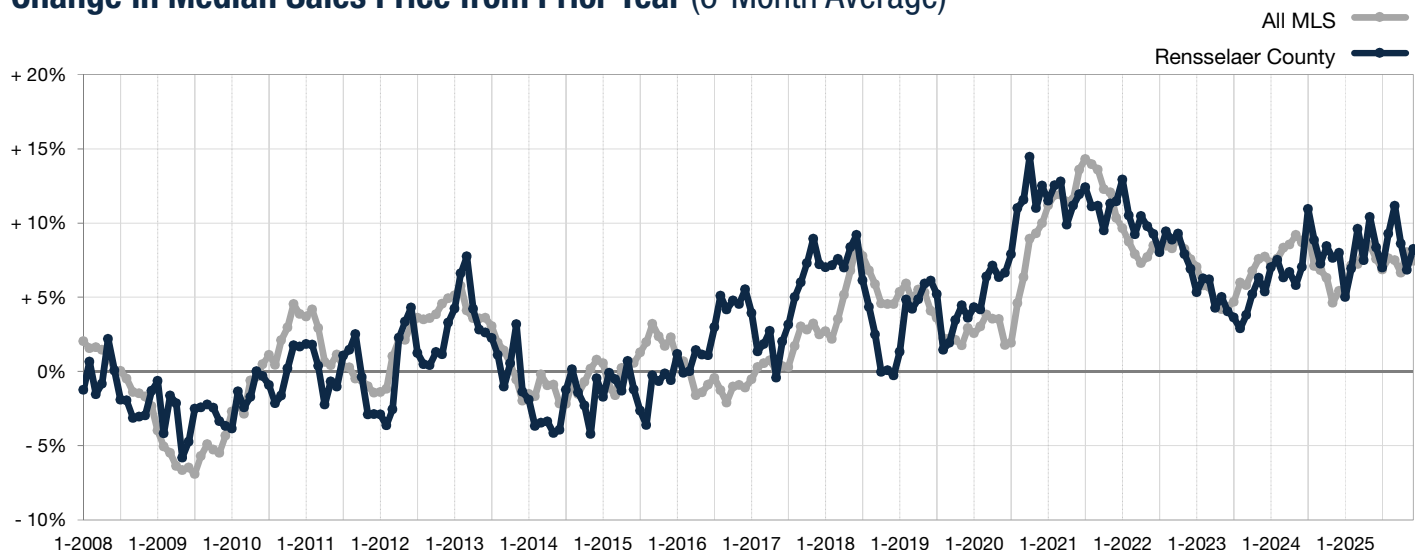


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.