

Local Market Update – January 2026

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 16.0%

Change in
New Listings

- 27.3%

Change in
Closed Sales

+ 2.7%

Change in
Median Sales Price

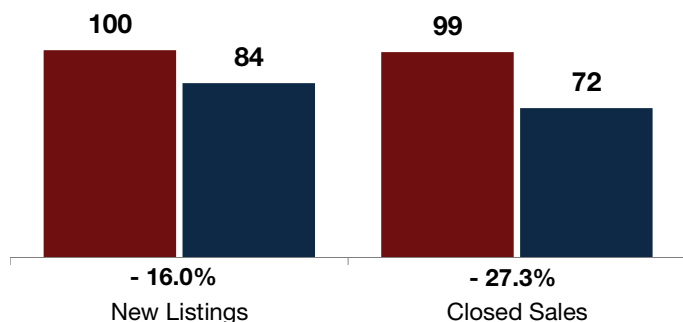
Rensselaer County

	January			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	100	84	- 16.0%	100	84	- 16.0%
Closed Sales	99	72	- 27.3%	99	72	- 27.3%
Median Sales Price*	\$280,013	\$287,500	+ 2.7%	\$280,013	\$287,500	+ 2.7%
Percent of Original List Price Received*	97.7%	98.0%	+ 0.3%	97.7%	98.0%	+ 0.3%
Days on Market Until Sale	32	38	+ 21.4%	32	38	+ 21.4%
Inventory of Homes for Sale	179	173	- 3.4%	--	--	--
Months Supply of Inventory	1.7	1.6	- 4.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

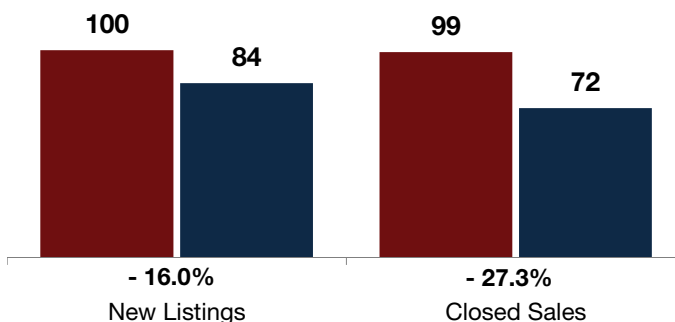
January

■ 2025 ■ 2026

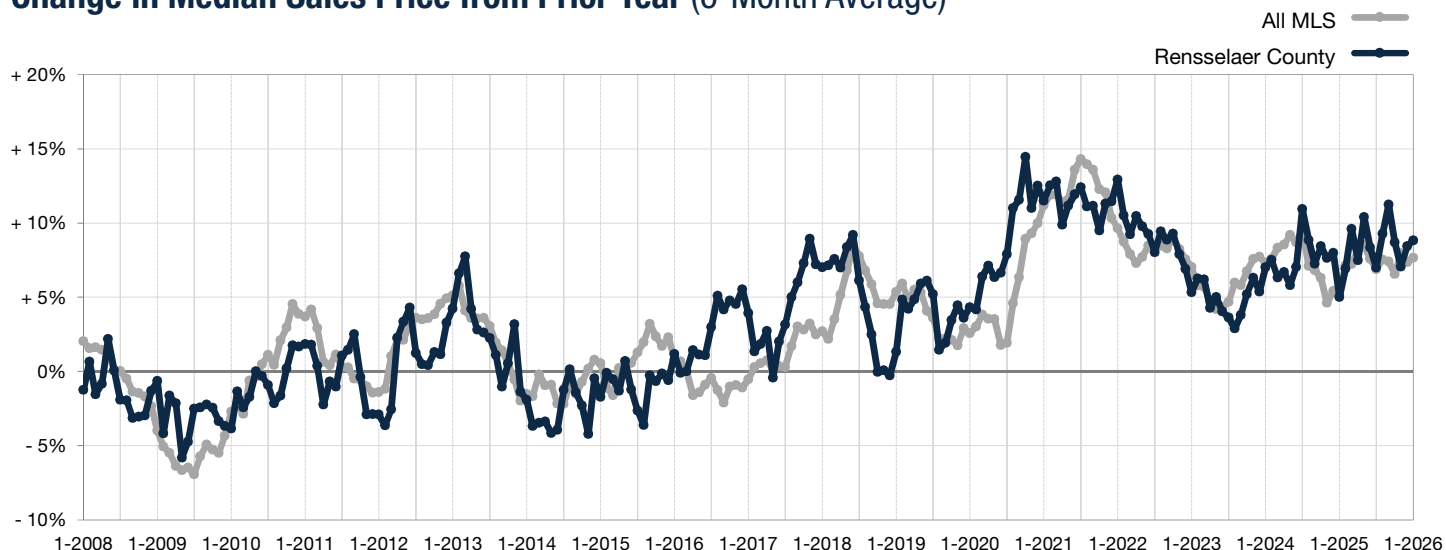


Year to Date

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.