

# Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 21.8%**

**+ 4.3%**

**+ 6.9%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

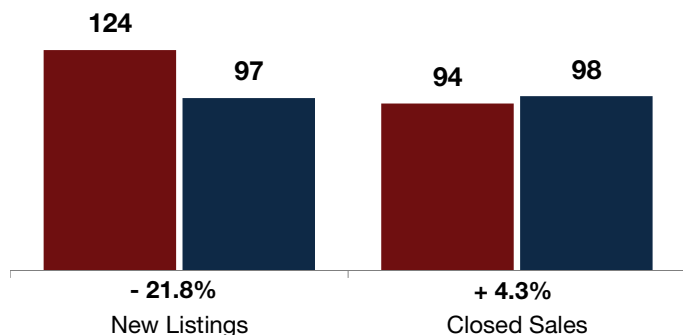
## Rensselaer County

	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	124	97	- 21.8%	318	274	- 13.8%
Closed Sales	94	98	+ 4.3%	258	245	- 5.0%
Median Sales Price*	\$290,000	\$310,000	+ 6.9%	\$281,125	\$286,000	+ 1.7%
Percent of Original List Price Received*	98.4%	98.0%	- 0.4%	97.9%	97.2%	- 0.7%
Days on Market Until Sale	35	43	+ 21.3%	33	40	+ 19.2%
Inventory of Homes for Sale	175	143	- 18.3%	--	--	--
Months Supply of Inventory	1.7	1.4	- 18.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

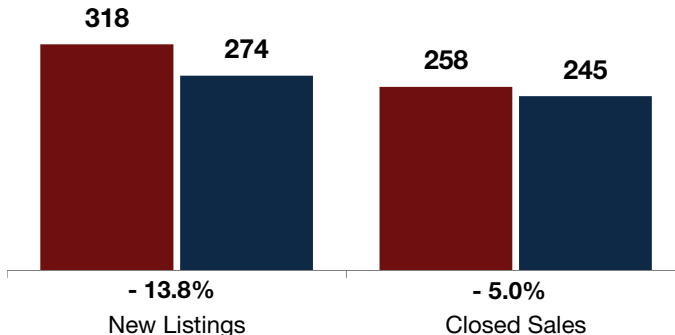
### March

■ 2025 ■ 2026

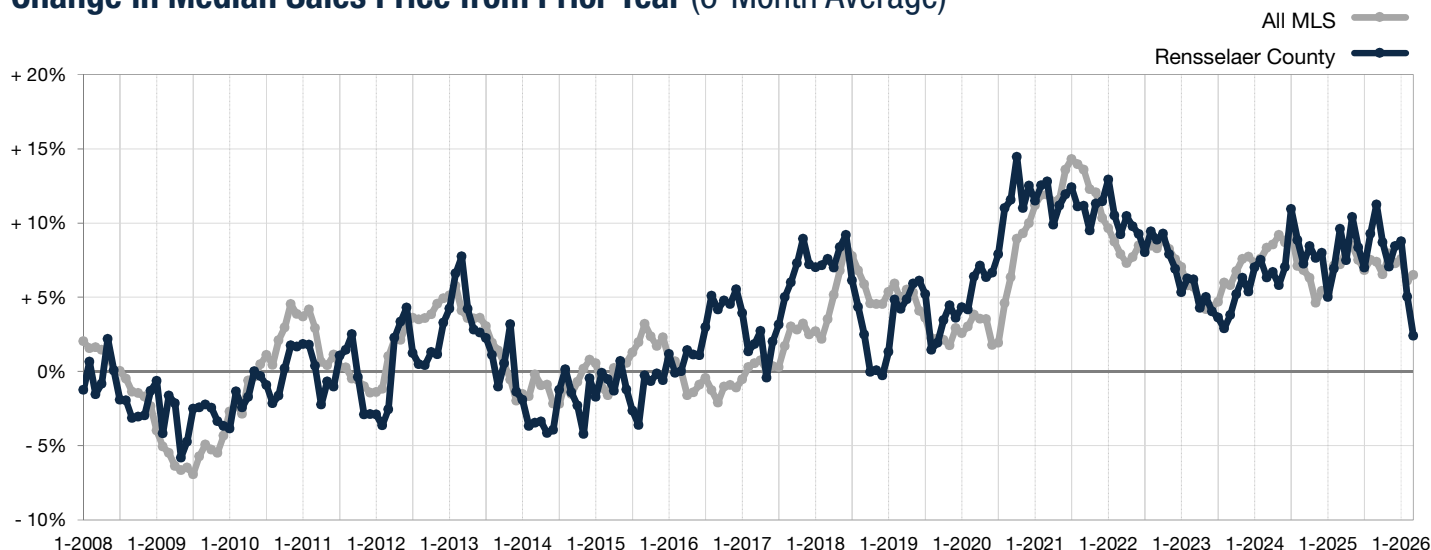


### Year to Date

■ 2025 ■ 2026



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.