



Saratoga County

| | | |
|---------------------------|---------------------------|---------------------------------|
| - 4.7% | - 7.9% | + 18.8% |
| Change in New Listings | Change in Closed Sales | Change in Median Sales Price |

March

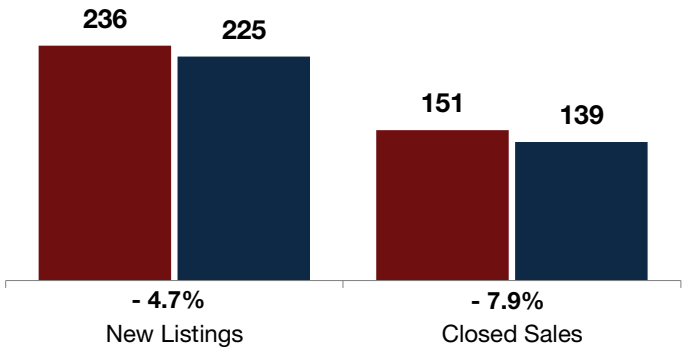
Year to Date

| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
|--|-----------|-----------|---------|-----------|-----------|---------|
| New Listings | 236 | 225 | - 4.7% | 609 | 598 | - 1.8% |
| Closed Sales | 151 | 139 | - 7.9% | 459 | 441 | - 3.9% |
| Median Sales Price* | \$400,000 | \$475,000 | + 18.8% | \$399,950 | \$460,000 | + 15.0% |
| Percent of Original List Price Received* | 100.8% | 101.4% | + 0.6% | 100.4% | 99.6% | - 0.8% |
| Days on Market Until Sale | 35 | 37 | + 6.7% | 34 | 39 | + 15.1% |
| Inventory of Homes for Sale | 352 | 379 | + 7.7% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 2.0 | + 13.2% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

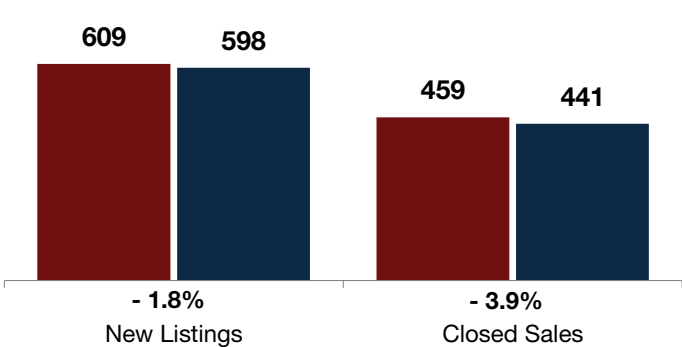
March

■ 2024 ■ 2025

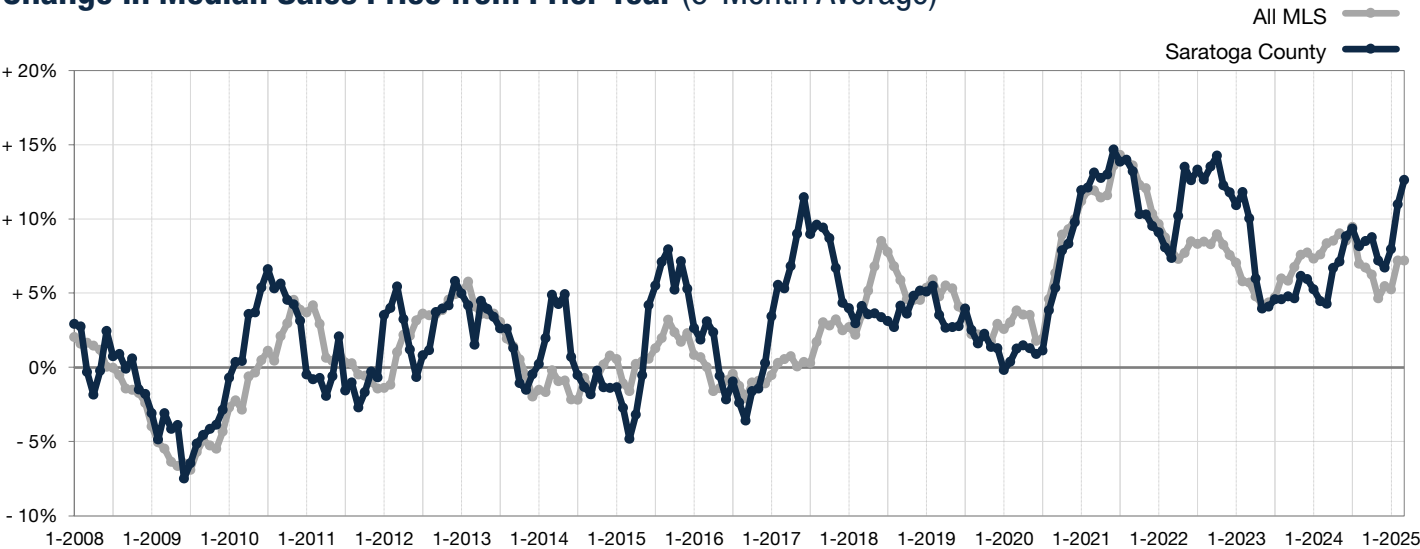


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.