## **Local Market Update – April 2025**

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## **Saratoga County**

+ 12.9%

- 10.9%

+ 2.2%

Change in **New Listings** 

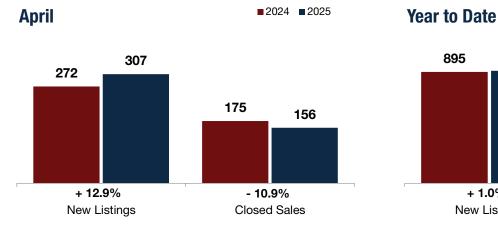
Change in Closed Sales

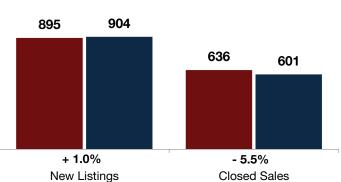
Change in Median Sales Price

■2024 ■2025

	April			Year to Date		
	2024	2025	+/-	2024	2025	+/-
New Listings	272	307	+ 12.9%	895	904	+ 1.0%
Closed Sales	175	156	- 10.9%	636	601	- 5.5%
Median Sales Price*	\$450,000	\$460,000	+ 2.2%	\$410,000	\$460,000	+ 12.2%
Percent of Original List Price Received*	100.9%	100.8%	- 0.1%	100.6%	99.9%	- 0.7%
Days on Market Until Sale	37	33	- 11.1%	34	37	+ 8.4%
Inventory of Homes for Sale	357	441	+ 23.5%			
Months Supply of Inventory	1.7	2.3	+ 33.1%			

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





## **Change in Median Sales Price from Prior Year** (6-Month Average)\*\*



<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.