Local Market Update – August 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®

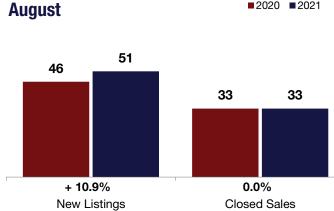


+ 10.9%	0.0%	+ 18.9%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
	Change in	Change in Change in

		August			Year to Date		
	2020	2021	+/-	2020	2021	+/-	
New Listings	46	51	+ 10.9%	267	307	+ 15.0%	
Closed Sales	33	33	0.0%	184	214	+ 16.3%	
Median Sales Price*	\$180,900	\$215,000	+ 18.9%	\$149,950	\$175,000	+ 16.7%	
Percent of Original List Price Received*	99.6%	99.0%	- 0.6%	92.7%	96.3 %	+ 3.9%	
Days on Market Until Sale	62	39	- 36.6%	104	61	- 41.6%	
Inventory of Homes for Sale	100	109	+ 9.0%				
Months Supply of Inventory	3.5	3.8	+ 8.4%				

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

■2020 ■2021

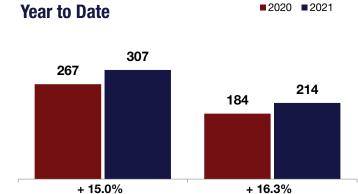


- 30% 1-2008

1-2009

1-2010

1-2011



New Listings



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

1-2013

1-2014

1-2015

1-2016

1-2017

1-2018

1-2012

1-2019

1-2020

1-2021