

# Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Bethlehem

**- 19.2%**

Change in  
New Listings

**- 9.8%**

Change in  
Closed Sales

**+ 6.8%**

Change in  
Median Sales Price

	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	78	63	- 19.2%	213	199	- 6.6%
Closed Sales	41	37	- 9.8%	124	119	- 4.0%
Median Sales Price*	\$290,000	\$309,648	+ 6.8%	\$281,250	\$286,000	+ 1.7%
Percent of Original List Price Received*	98.1%	95.0%	- 3.2%	97.0%	96.6%	- 0.4%
Days on Market Until Sale	49	69	+ 40.0%	46	55	+ 17.5%
Inventory of Homes for Sale	133	147	+ 10.5%	--	--	--
Months Supply of Inventory	3.3	3.9	+ 19.4%	--	--	--

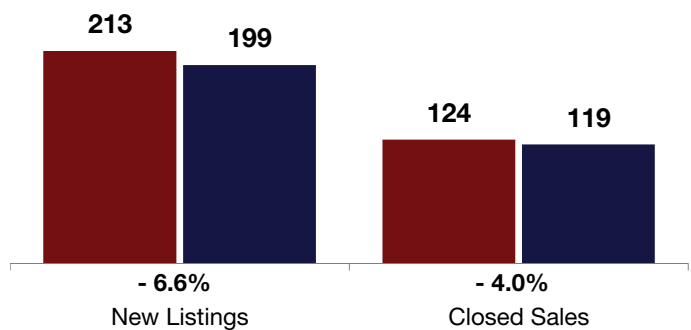
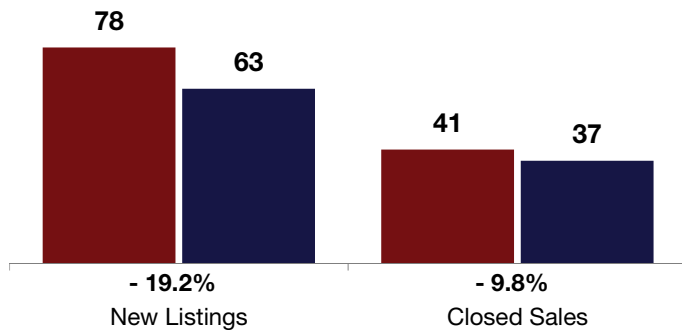
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### April

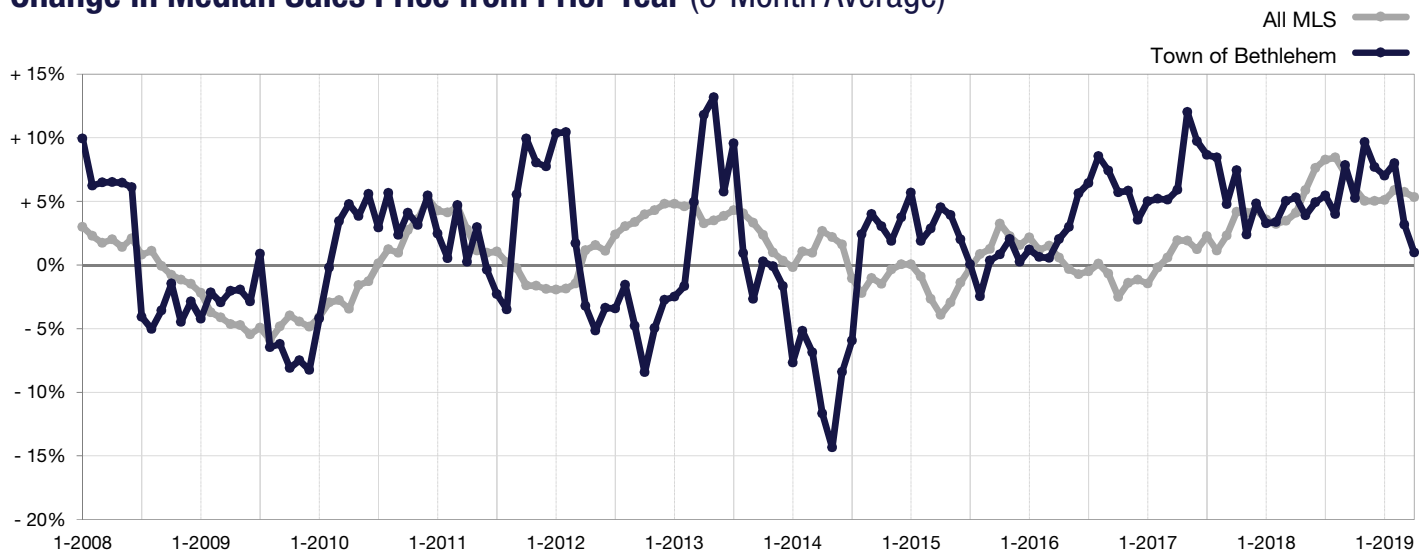
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.