

Local Market Update – February 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 2.4%

+ 21.7%

+ 41.5%

Change in
New Listings

Change in
Closed Sales

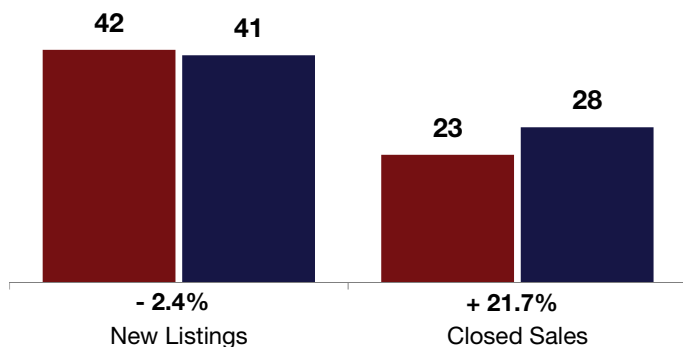
Change in
Median Sales Price

	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	42	41	- 2.4%	90	83	- 7.8%
Closed Sales	23	28	+ 21.7%	51	58	+ 13.7%
Median Sales Price*	\$219,900	\$311,250	+ 41.5%	\$261,200	\$309,250	+ 18.4%
Percent of Original List Price Received*	96.2%	96.9%	+ 0.7%	97.6%	96.1%	- 1.6%
Days on Market Until Sale	51	57	+ 10.9%	38	60	+ 57.1%
Inventory of Homes for Sale	167	119	- 28.7%	--	--	--
Months Supply of Inventory	4.3	3.0	- 30.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

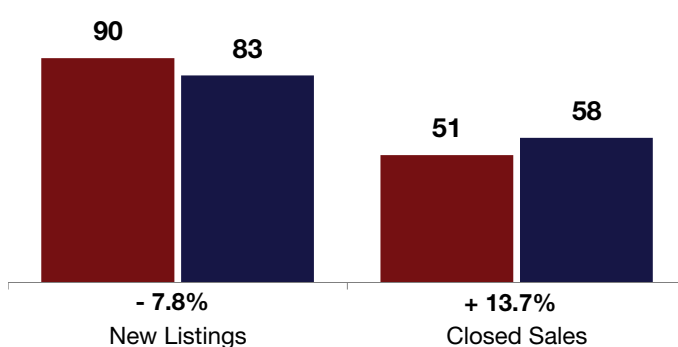
February

■ 2019 ■ 2020

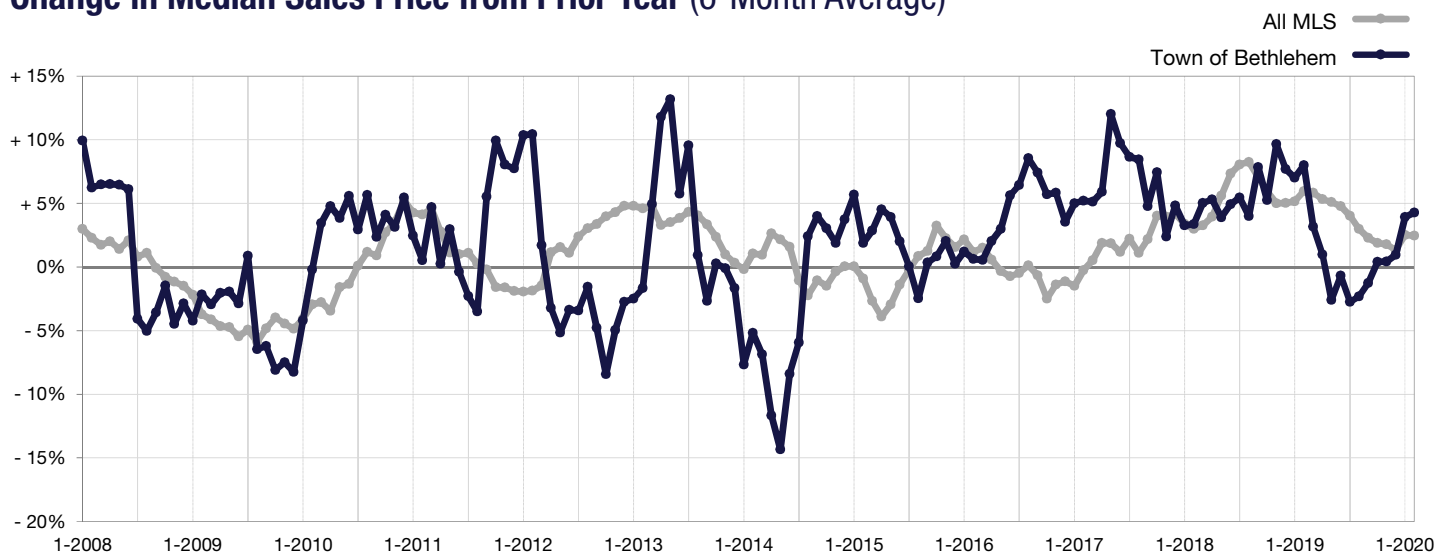


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.