

Local Market Update – May 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 59.8%

- 17.1%

- 7.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	May			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	87	35	- 59.8%	286	198	- 30.8%
Closed Sales	35	29	- 17.1%	155	144	- 7.1%
Median Sales Price*	\$300,000	\$279,000	- 7.0%	\$289,900	\$302,012	+ 4.2%
Percent of Original List Price Received*	97.9%	100.8%	+ 3.0%	96.9%	97.9%	+ 1.0%
Days on Market Until Sale	56	38	- 30.9%	54	48	- 11.0%
Inventory of Homes for Sale	155	110	- 29.0%	--	--	--
Months Supply of Inventory	4.1	3.1	- 24.9%	--	--	--

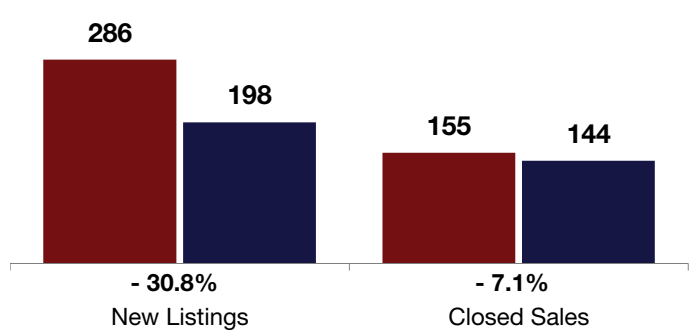
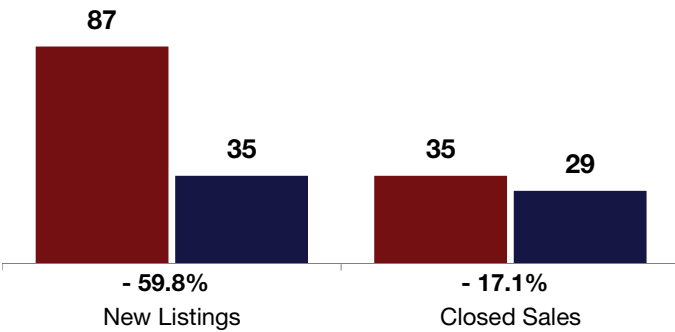
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

May

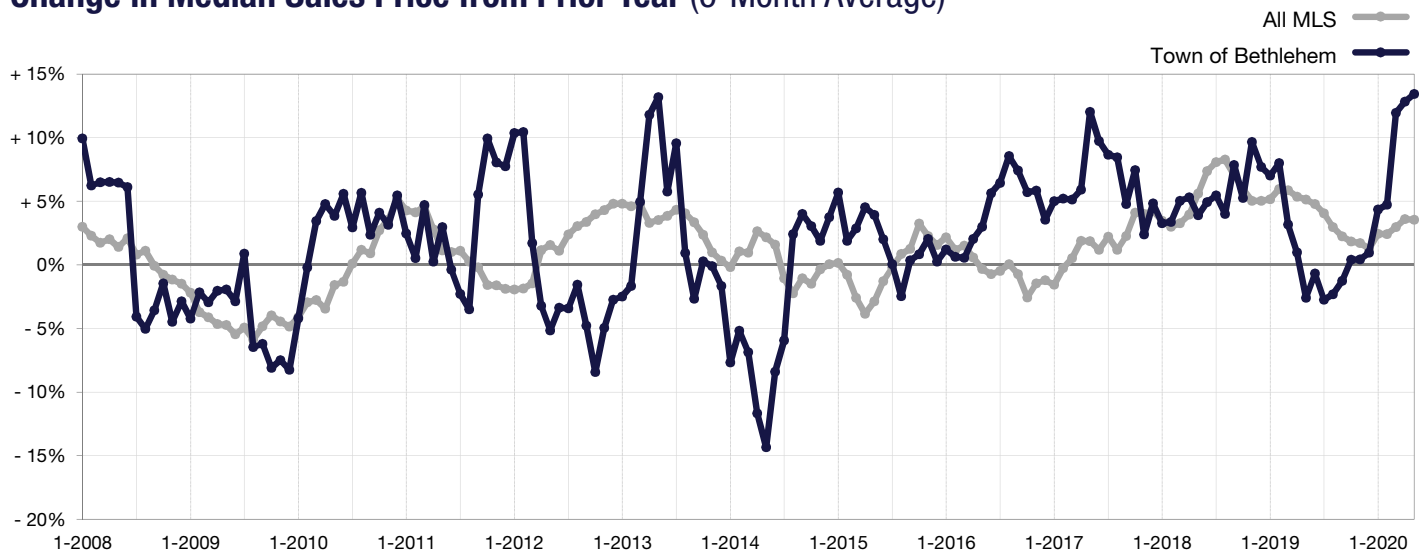
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.