

# Local Market Update – September 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Bethlehem

**- 19.4%**

**+ 41.5%**

**- 0.6%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	67	54	- 19.4%	564	422	- 25.2%
Closed Sales	41	58	+ 41.5%	354	287	- 18.9%
Median Sales Price*	\$315,000	\$313,121	- 0.6%	\$290,950	\$303,500	+ 4.3%
Percent of Original List Price Received*	98.0%	97.7%	- 0.3%	97.7%	98.5%	+ 0.8%
Days on Market Until Sale	40	22	- 46.3%	42	35	- 16.3%
Inventory of Homes for Sale	182	94	- 48.4%	--	--	--
Months Supply of Inventory	4.7	2.5	- 46.9%	--	--	--

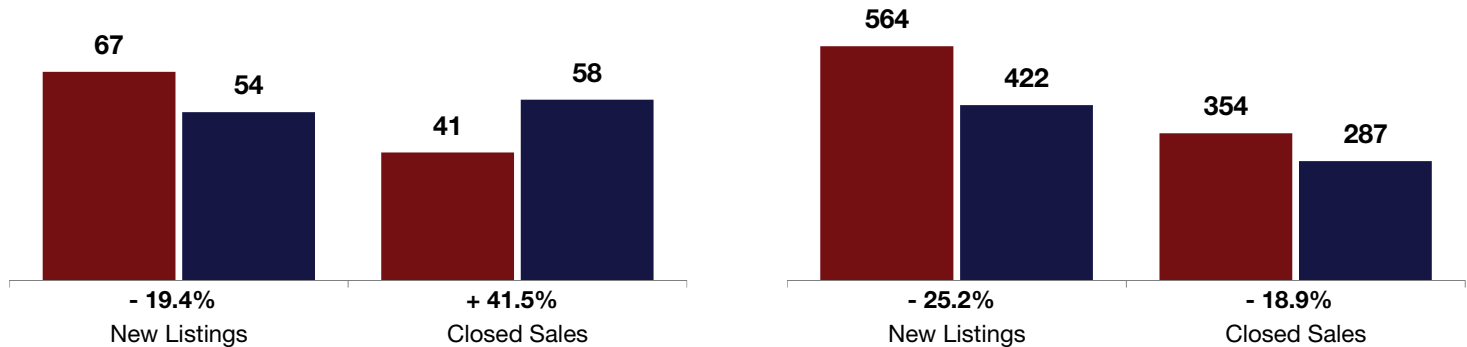
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.