

# Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Bethlehem

**+ 6.1%**

Change in  
New Listings

**+ 87.9%**

Change in  
Closed Sales

**- 6.0%**

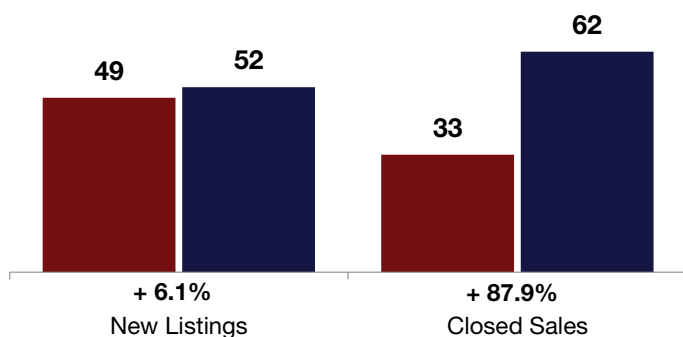
Change in  
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	49	52	+ 6.1%	613	476	- 22.3%
Closed Sales	33	62	+ 87.9%	387	351	- 9.3%
Median Sales Price*	\$315,000	<b>\$296,000</b>	- 6.0%	\$294,338	<b>\$300,000</b>	+ 1.9%
Percent of Original List Price Received*	97.5%	<b>97.0%</b>	- 0.5%	97.7%	<b>98.2%</b>	+ 0.5%
Days on Market Until Sale	35	41	+ 16.6%	41	37	- 11.5%
Inventory of Homes for Sale	174	89	- 48.9%	--	--	--
Months Supply of Inventory	4.4	2.4	- 46.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

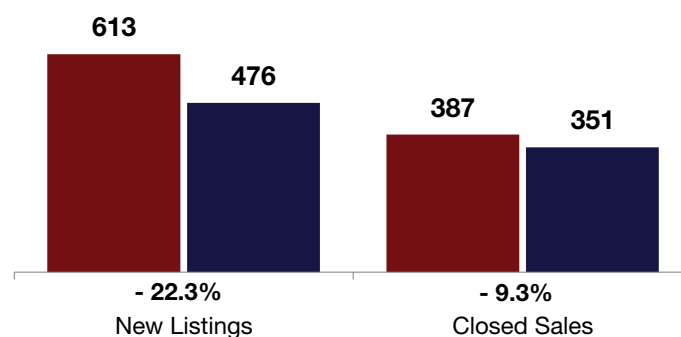
### October

■ 2019 ■ 2020

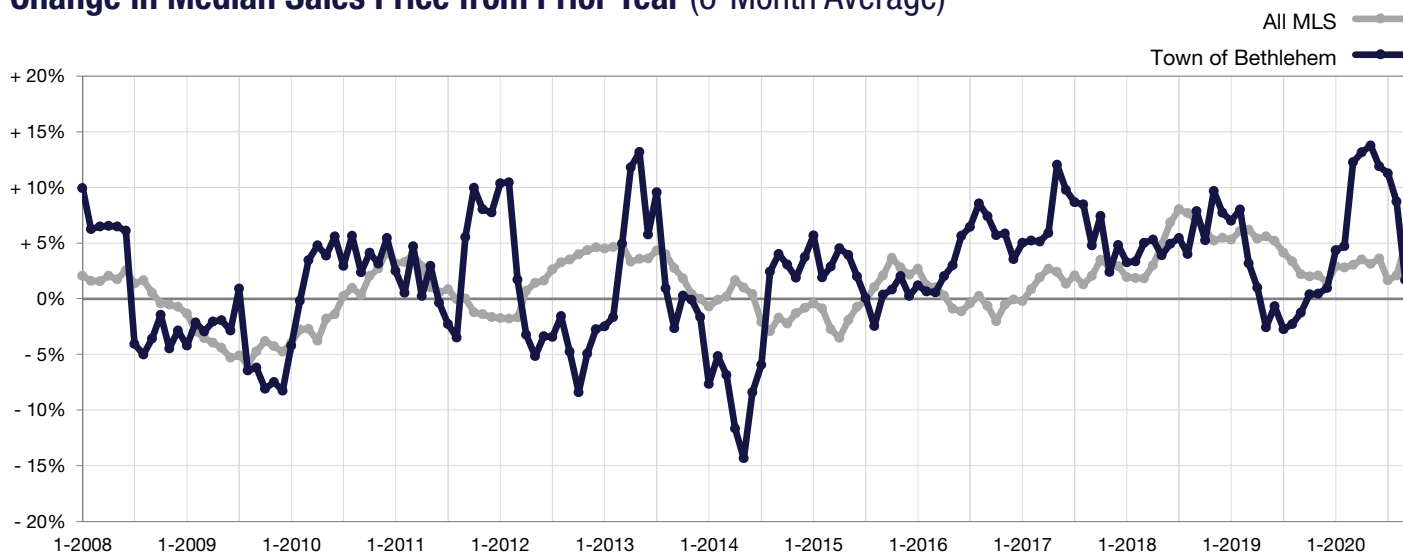


### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.