

Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

+ 32.4%

- 20.0%

- 10.4%

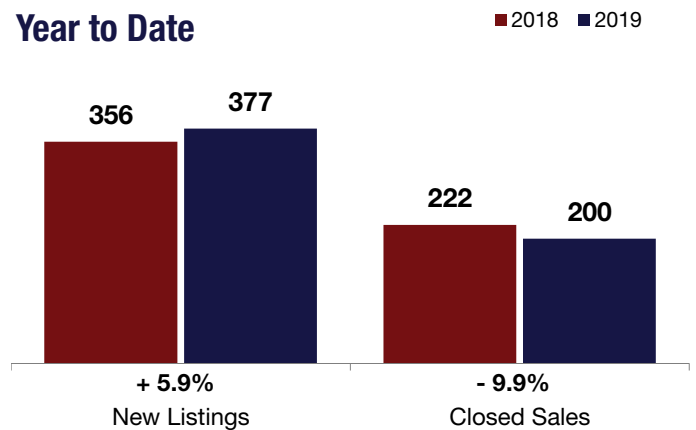
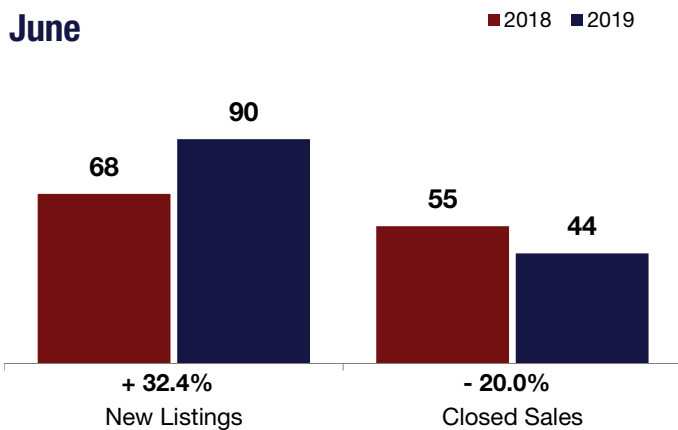
Change in
New Listings

Change in
Closed Sales

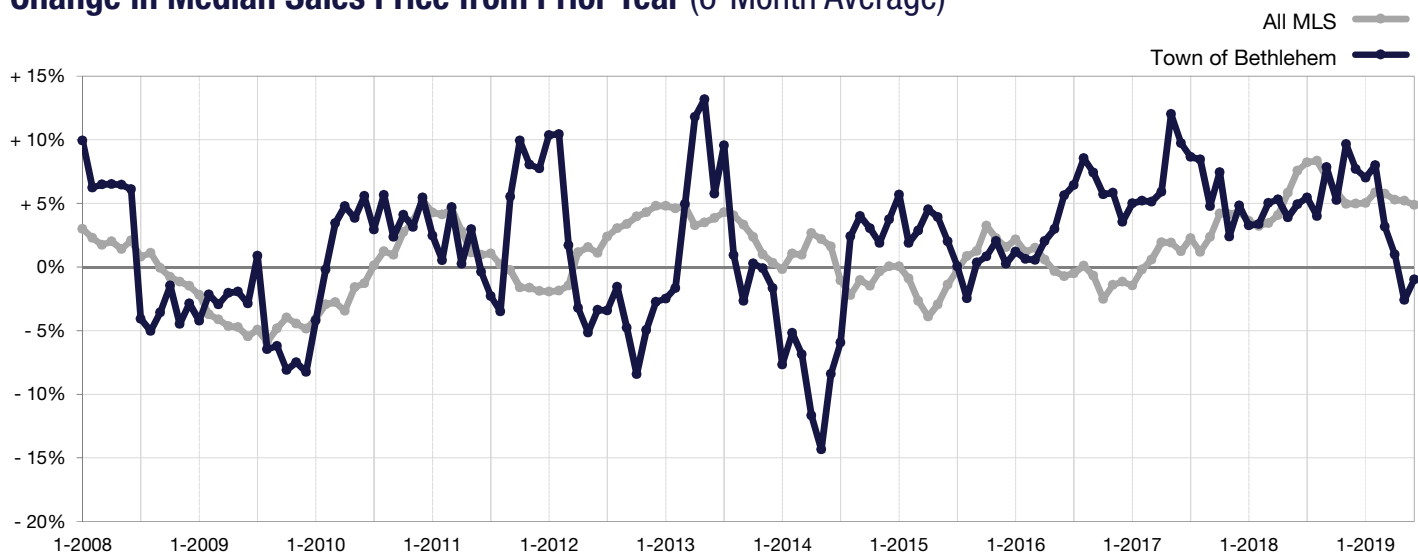
Change in
Median Sales Price

| | June | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| New Listings | 68 | 90 | + 32.4% | 356 | 377 | + 5.9% |
| Closed Sales | 55 | 44 | - 20.0% | 222 | 200 | - 9.9% |
| Median Sales Price* | \$302,000 | \$270,500 | - 10.4% | \$285,000 | \$283,000 | - 0.7% |
| Percent of Original List Price Received* | 99.6% | 99.4% | - 0.2% | 98.1% | 97.5% | - 0.6% |
| Days on Market Until Sale | 20 | 31 | + 56.9% | 37 | 50 | + 36.9% |
| Inventory of Homes for Sale | 159 | 176 | + 10.7% | -- | -- | -- |
| Months Supply of Inventory | 4.0 | 4.6 | + 14.3% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.