

# Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Bethlehem

**- 24.1%**

Change in  
New Listings

**- 43.9%**

Change in  
Closed Sales

**+ 11.6%**

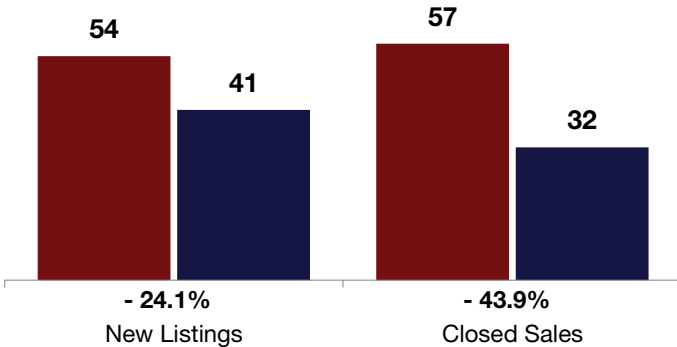
Change in  
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	54	41	- 24.1%	424	404	- 4.7%
Closed Sales	57	32	- 43.9%	289	315	+ 9.0%
Median Sales Price*	\$311,242	<b>\$347,500</b>	+ 11.6%	\$300,000	<b>\$330,697</b>	+ 10.2%
Percent of Original List Price Received*	97.8%	<b>102.1%</b>	+ 4.4%	98.4%	<b>102.4%</b>	+ 4.0%
Days on Market Until Sale	22	<b>15</b>	- 29.0%	36	<b>23</b>	- 36.4%
Inventory of Homes for Sale	89	<b>46</b>	- 48.3%	--	--	--
Months Supply of Inventory	2.3	<b>1.2</b>	- 48.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

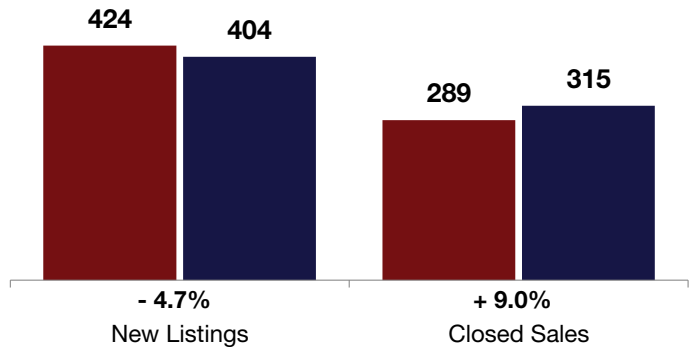
### September

■ 2020 ■ 2021

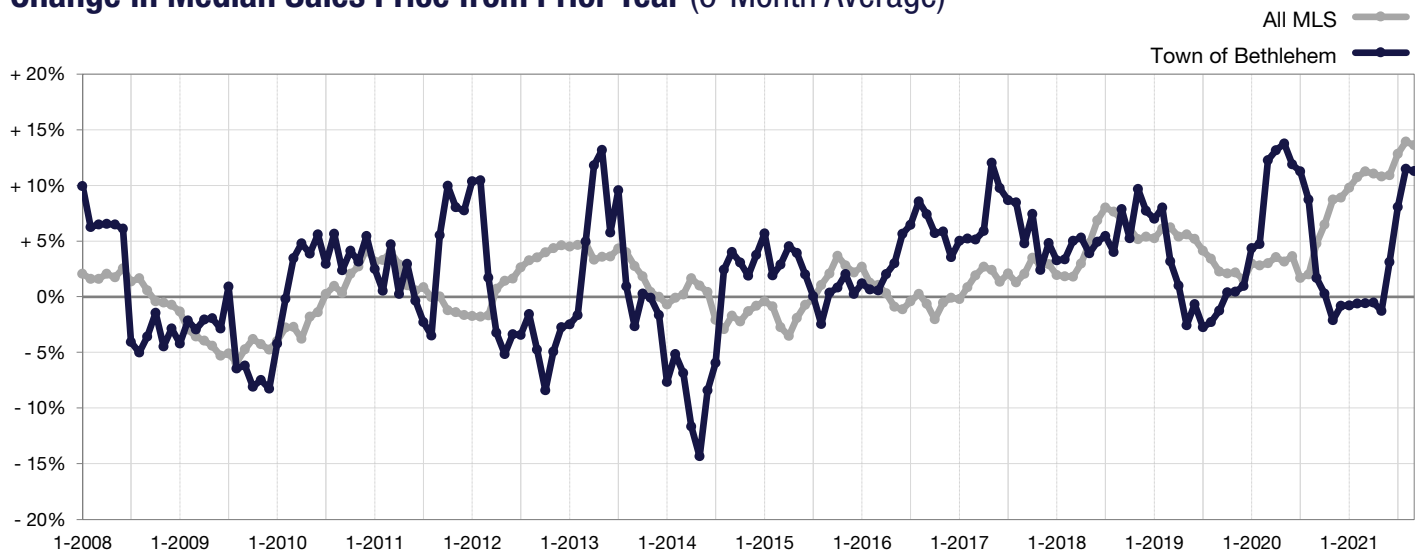


### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.