

Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 100.0%

Change in
New Listings

- 80.0%

Change in
Closed Sales

- 28.6%

Change in
Median Sales Price

	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	1	0	- 100.0%	37	23	- 37.8%
Closed Sales	5	1	- 80.0%	25	27	+ 8.0%
Median Sales Price*	\$350,000	\$249,900	- 28.6%	\$364,355	\$330,697	- 9.2%
Percent of Original List Price Received*	105.0%	100.0%	- 4.8%	102.3%	103.0%	+ 0.6%
Days on Market Until Sale	107	30	- 72.0%	66	47	- 28.5%
Inventory of Homes for Sale	13	3	- 76.9%	--	--	--
Months Supply of Inventory	4.8	1.0	- 79.2%	--	--	--

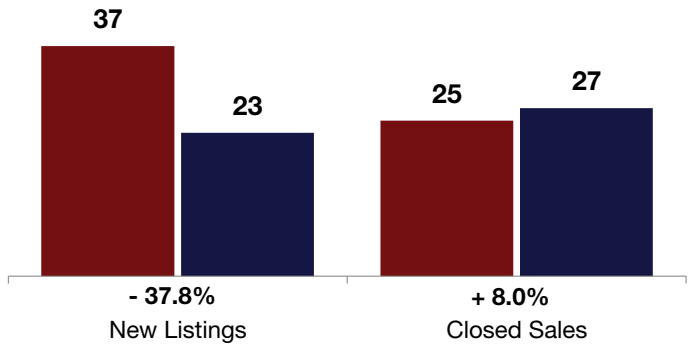
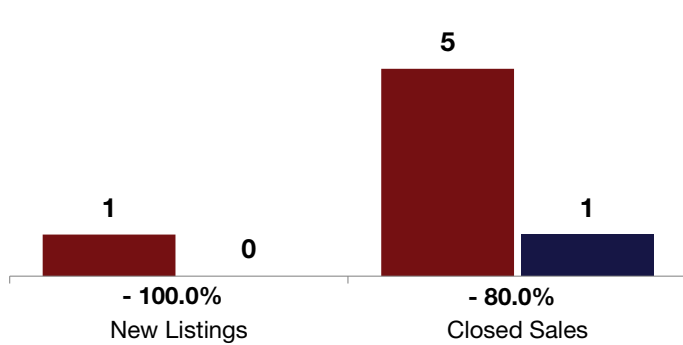
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.