

Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 48.1%

- 20.7%

+ 16.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	27	14	- 48.1%	27	14	- 48.1%
Closed Sales	29	23	- 20.7%	29	23	- 20.7%
Median Sales Price*	\$274,900	\$319,000	+ 16.0%	\$274,900	\$319,000	+ 16.0%
Percent of Original List Price Received*	100.5%	101.8%	+ 1.3%	100.5%	101.8%	+ 1.3%
Days on Market Until Sale	12	25	+ 115.7%	12	25	+ 115.7%
Inventory of Homes for Sale	80	23	- 71.3%	--	--	--
Months Supply of Inventory	2.1	0.6	- 68.8%	--	--	--

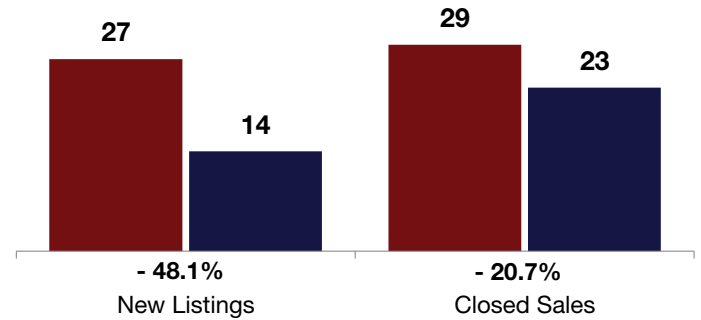
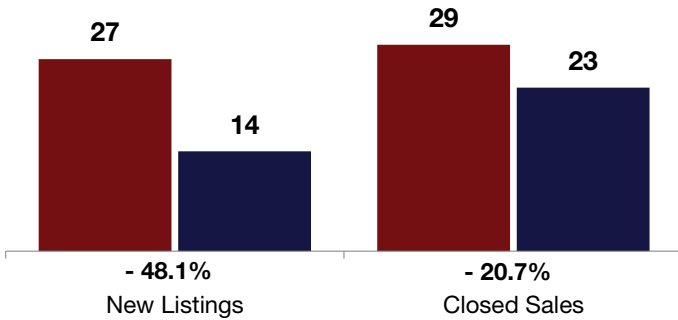
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

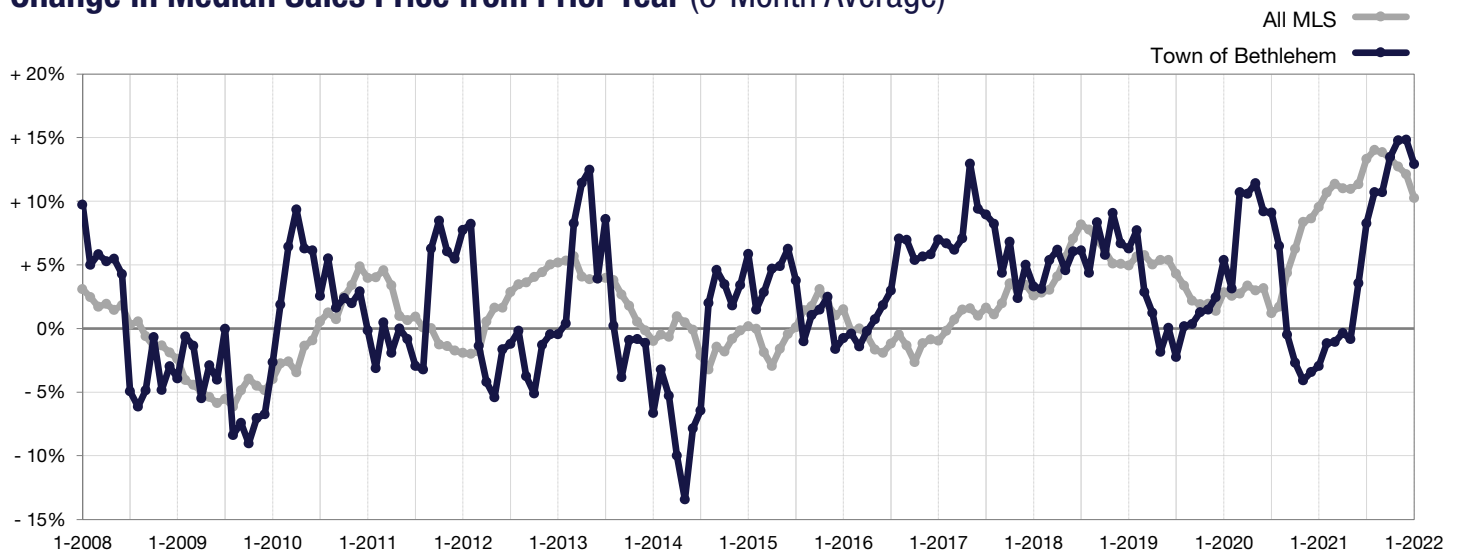
■ 2021 ■ 2022

Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.