

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 10.0%

Change in
New Listings

- 15.1%

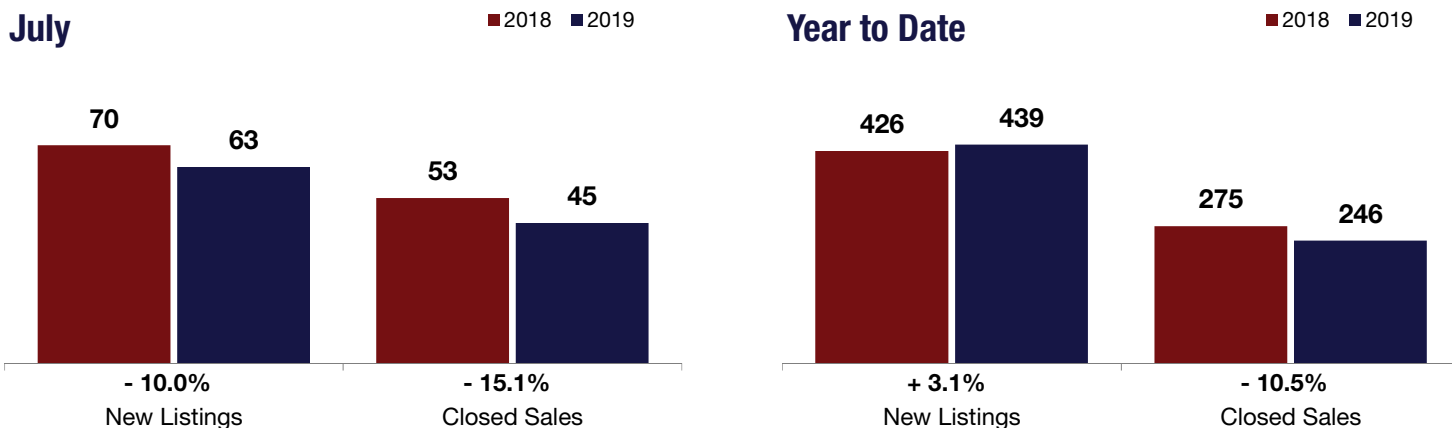
Change in
Closed Sales

+ 11.3%

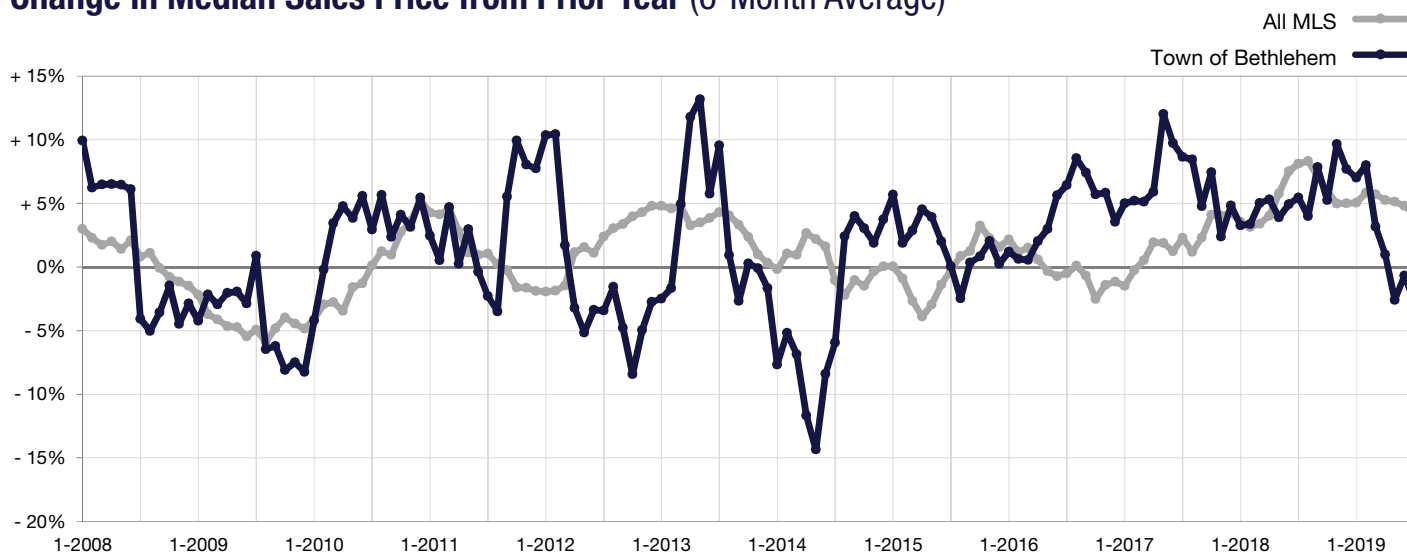
Change in
Median Sales Price

	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	70	63	- 10.0%	426	439	+ 3.1%
Closed Sales	53	45	- 15.1%	275	246	- 10.5%
Median Sales Price*	\$309,000	\$344,000	+ 11.3%	\$288,000	\$286,000	- 0.7%
Percent of Original List Price Received*	99.7%	97.6%	- 2.1%	98.4%	97.5%	- 0.9%
Days on Market Until Sale	18	24	+ 36.6%	33	45	+ 37.1%
Inventory of Homes for Sale	188	164	- 12.8%	--	--	--
Months Supply of Inventory	4.8	4.1	- 15.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.