

# Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Bethlehem

**- 4.3%**

Change in  
New Listings

**+ 15.8%**

Change in  
Closed Sales

**+ 57.6%**

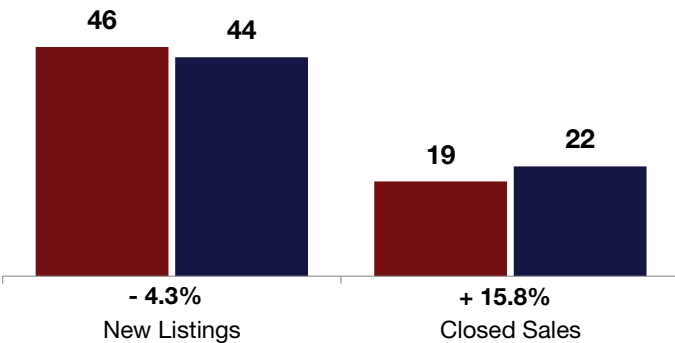
Change in  
Median Sales Price

	March			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	46	44	- 4.3%	102	91	- 10.8%
Closed Sales	19	22	+ 15.8%	74	72	- 2.7%
Median Sales Price*	\$237,000	<b>\$373,500</b>	+ 57.6%	\$276,500	<b>\$360,000</b>	+ 30.2%
Percent of Original List Price Received*	96.5%	<b>101.5%</b>	+ 5.1%	99.2%	<b>103.0%</b>	+ 3.8%
Days on Market Until Sale	57	<b>38</b>	- 33.4%	25	<b>28</b>	+ 11.6%
Inventory of Homes for Sale	73	<b>25</b>	- 65.8%	--	--	--
Months Supply of Inventory	1.9	<b>0.7</b>	- 62.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

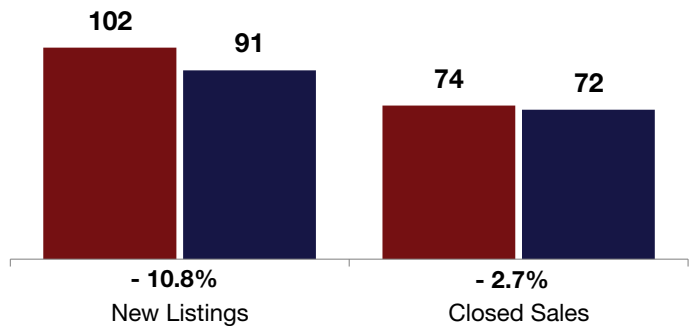
### March

■ 2021 ■ 2022



### Year to Date

■ 2021 ■ 2022



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.