

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

0.0%

Change in
New Listings

+ 2.9%

Change in
Closed Sales

0.0%

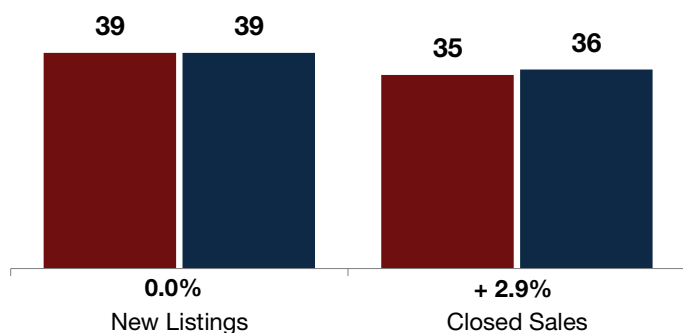
Change in
Median Sales Price

	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	39	39	0.0%	398	340	- 14.6%
Closed Sales	35	36	+ 2.9%	309	298	- 3.6%
Median Sales Price*	\$320,000	\$320,000	0.0%	\$330,000	\$380,609	+ 15.3%
Percent of Original List Price Received*	101.6%	97.6%	- 3.9%	102.3%	104.2%	+ 1.8%
Days on Market Until Sale	16	21	+ 29.7%	21	19	- 10.1%
Inventory of Homes for Sale	63	43	- 31.7%	--	--	--
Months Supply of Inventory	1.7	1.4	- 19.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

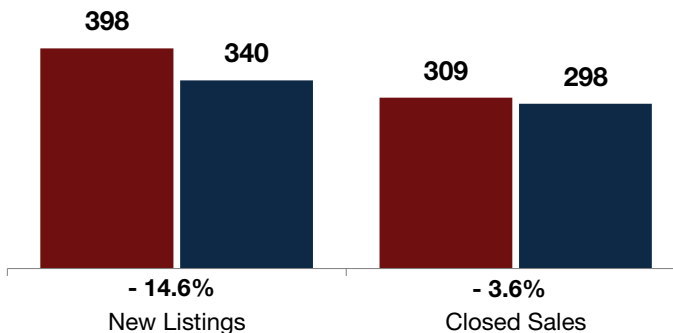
September

■ 2021 ■ 2022

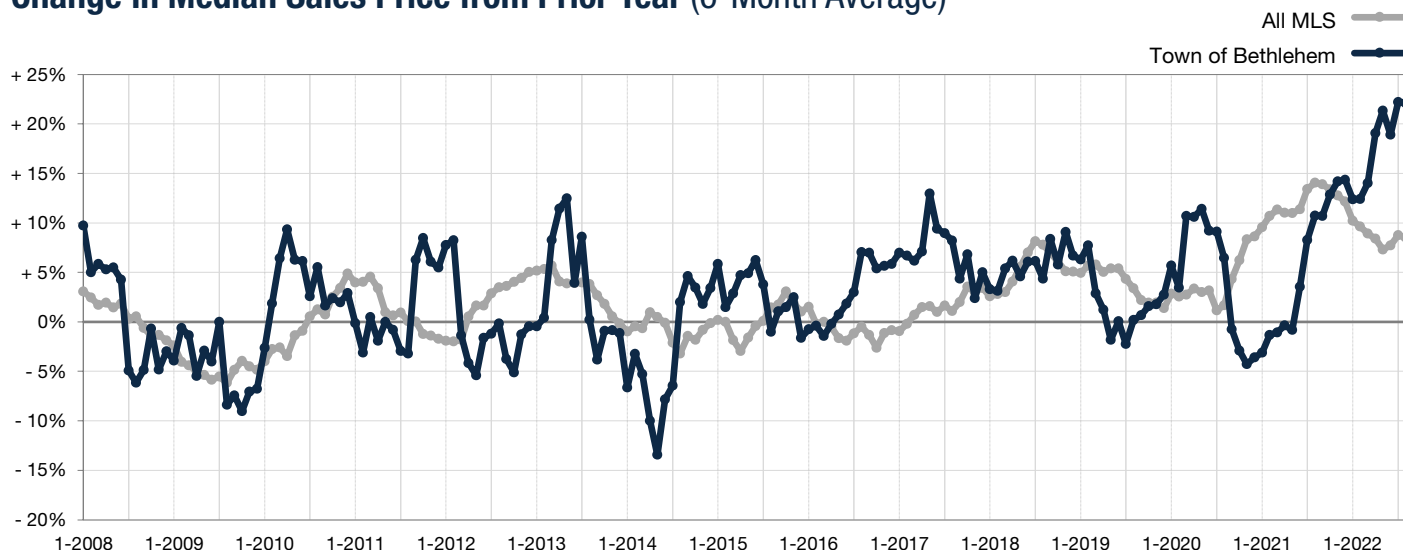


Year to Date

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.