

Local Market Update – August 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

+ 50.0%

+ 42.9%

- 2.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	38	57	+ 50.0%	464	497	+ 7.1%
Closed Sales	42	60	+ 42.9%	317	306	- 3.5%
Median Sales Price*	\$308,000	\$300,000	- 2.6%	\$290,000	\$288,700	- 0.4%
Percent of Original List Price Received*	98.8%	97.6%	- 1.2%	98.4%	97.5%	- 0.9%
Days on Market Until Sale	20	34	+ 69.3%	31	43	+ 37.7%
Inventory of Homes for Sale	165	165	0.0%	--	--	--
Months Supply of Inventory	4.2	4.2	+ 1.1%	--	--	--

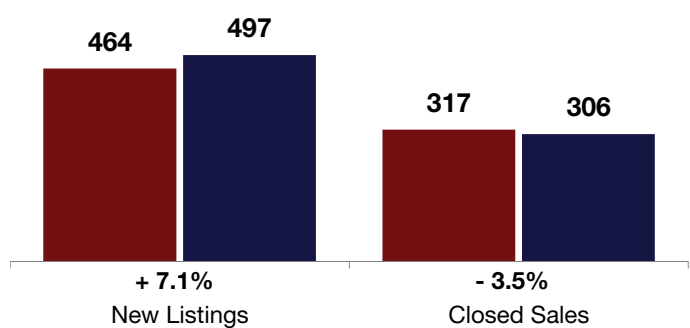
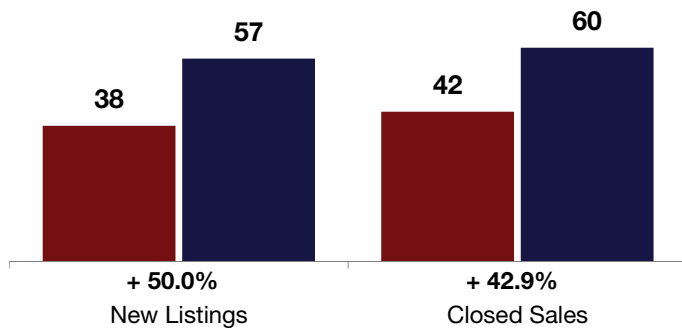
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

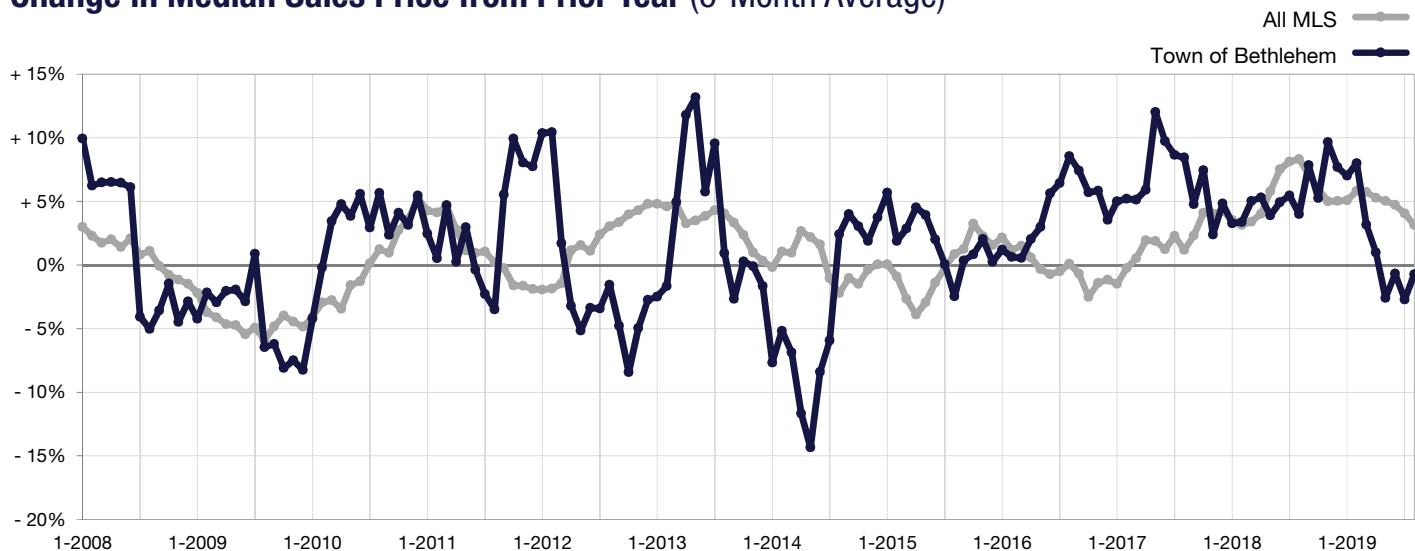
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.