

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

+ 23.6%

- 4.8%

+ 3.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	55	68	+ 23.6%	519	566	+ 9.1%
Closed Sales	42	40	- 4.8%	359	352	- 1.9%
Median Sales Price*	\$302,450	\$314,000	+ 3.8%	\$290,000	\$290,000	0.0%
Percent of Original List Price Received*	97.9%	97.8%	- 0.1%	98.4%	97.6%	- 0.7%
Days on Market Until Sale	29	41	+ 43.8%	31	42	+ 36.6%
Inventory of Homes for Sale	160	184	+ 15.0%	--	--	--
Months Supply of Inventory	4.0	4.8	+ 19.5%	--	--	--

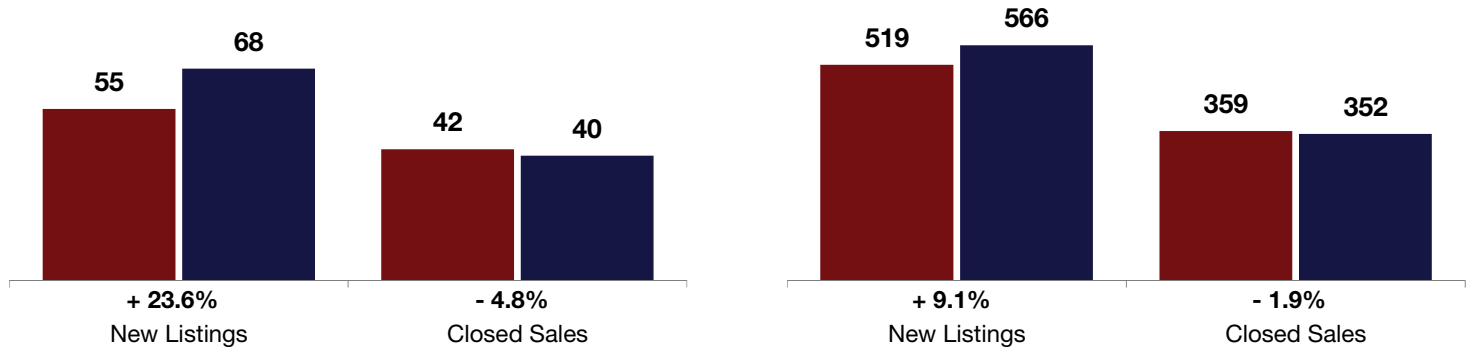
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

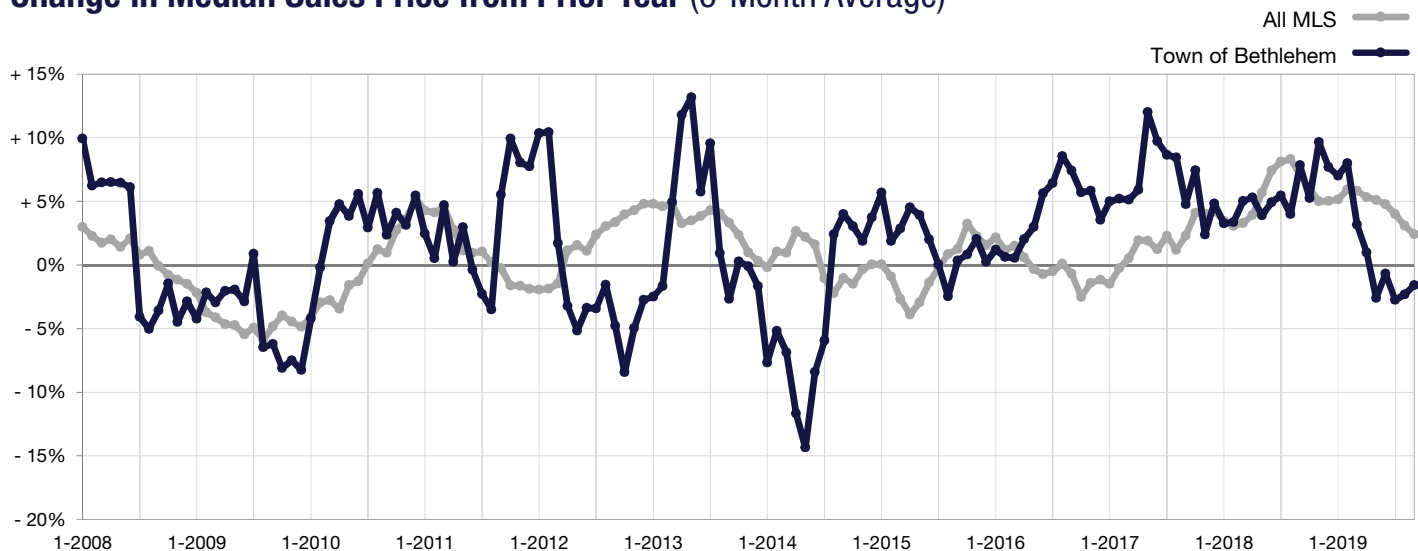
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.