

# Local Market Update – January 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of Bethlehem

**+ 43.8%**

**- 19.0%**

**+ 45.6%**

Change in  
New Listings

Change in  
Closed Sales

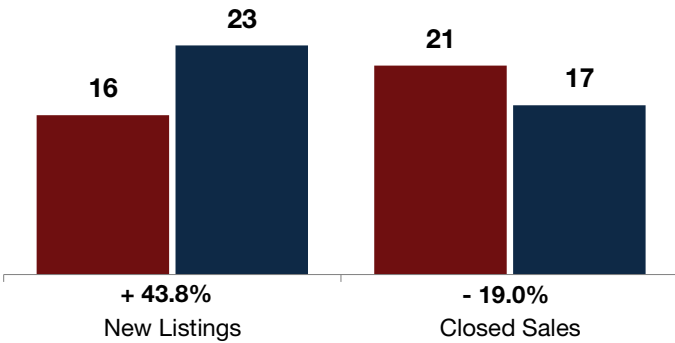
Change in  
Median Sales Price

	January			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	16	23	+ 43.8%	16	23	+ 43.8%
Closed Sales	21	17	- 19.0%	21	17	- 19.0%
Median Sales Price*	\$285,000	<b>\$415,000</b>	+ 45.6%	\$285,000	<b>\$415,000</b>	+ 45.6%
Percent of Original List Price Received*	98.5%	<b>98.8%</b>	+ 0.4%	98.5%	<b>98.8%</b>	+ 0.4%
Days on Market Until Sale	26	<b>39</b>	+ 49.3%	26	<b>39</b>	+ 49.3%
Inventory of Homes for Sale	17	<b>19</b>	+ 11.8%	--	--	--
Months Supply of Inventory	0.6	<b>0.7</b>	+ 28.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

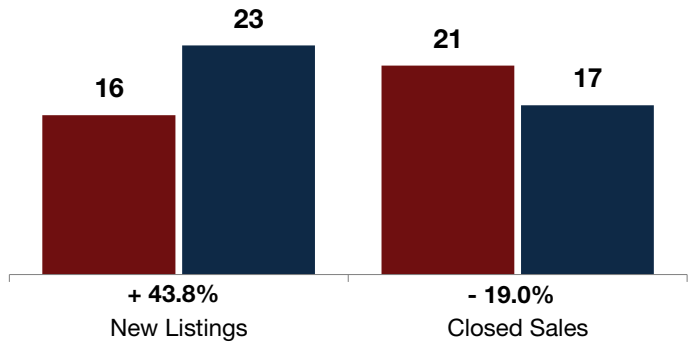
### January

■ 2023 ■ 2024

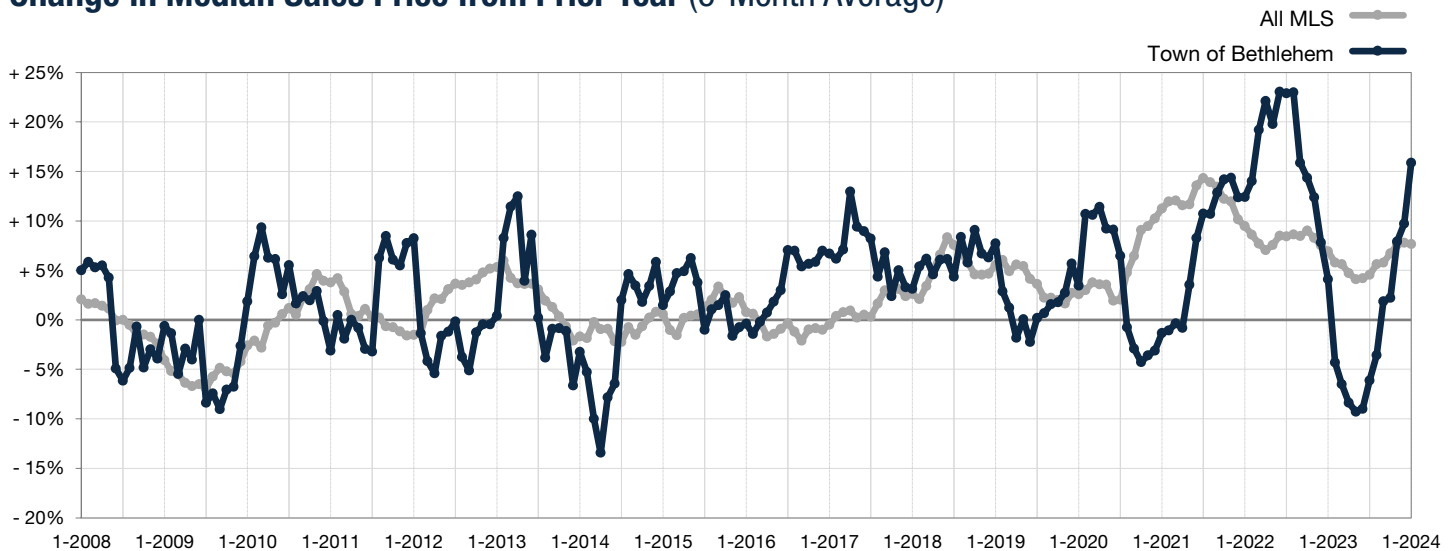


### Year to Date

■ 2023 ■ 2024



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.