

Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 31.9%

Change in
New Listings

- 22.0%

Change in
Closed Sales

+ 4.0%

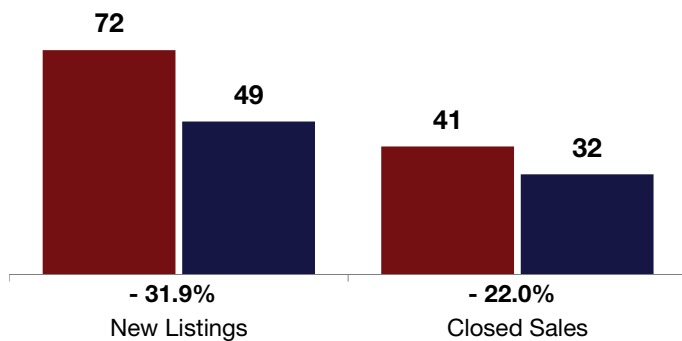
Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	72	49	- 31.9%	591	615	+ 4.1%
Closed Sales	41	32	- 22.0%	400	385	- 3.8%
Median Sales Price*	\$298,000	\$310,000	+ 4.0%	\$290,000	\$292,000	+ 0.7%
Percent of Original List Price Received*	96.3%	97.3%	+ 1.0%	98.2%	97.6%	- 0.6%
Days on Market Until Sale	45	28	- 38.4%	32	41	+ 26.4%
Inventory of Homes for Sale	179	175	- 2.2%	--	--	--
Months Supply of Inventory	4.5	4.5	+ 0.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

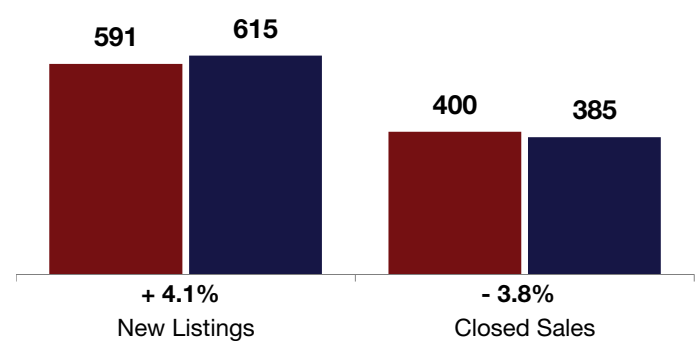
October

■ 2018 ■ 2019

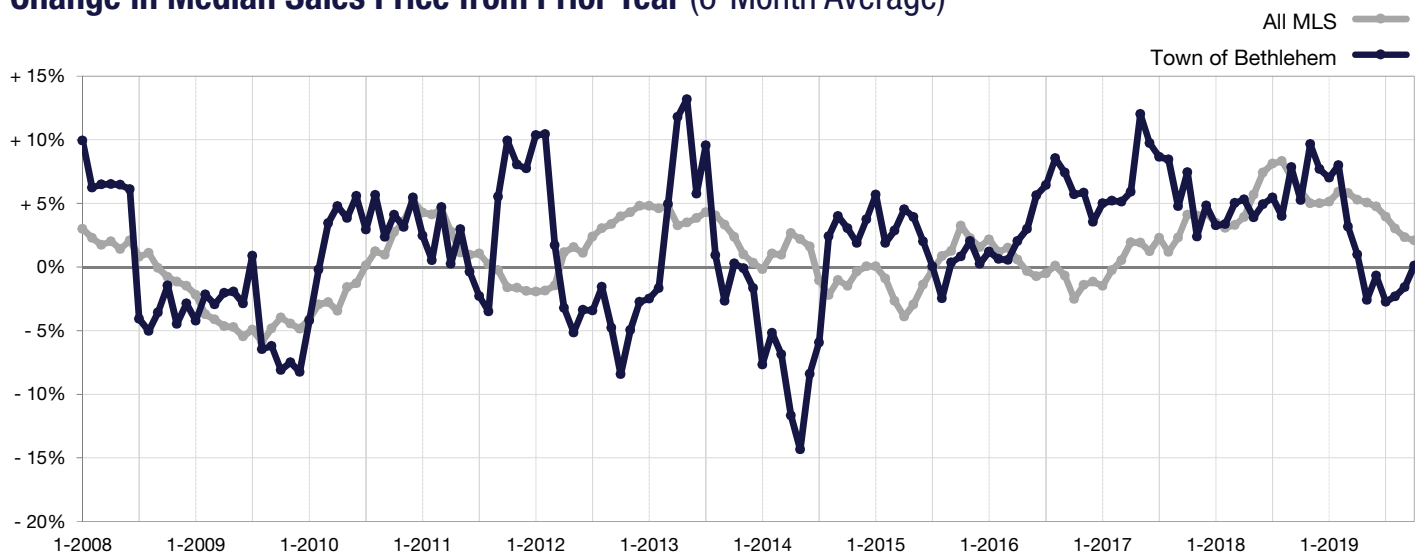


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.