

Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Bethlehem

- 20.5%

+ 10.8%

+ 9.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	44	35	- 20.5%	635	650	+ 2.4%
Closed Sales	37	41	+ 10.8%	437	427	- 2.3%
Median Sales Price*	\$255,000	\$279,900	+ 9.8%	\$287,500	\$292,000	+ 1.6%
Percent of Original List Price Received*	97.0%	96.7%	- 0.2%	98.1%	97.6%	- 0.5%
Days on Market Until Sale	38	43	+ 13.3%	33	42	+ 26.8%
Inventory of Homes for Sale	184	155	- 15.8%	--	--	--
Months Supply of Inventory	4.7	3.9	- 17.2%	--	--	--

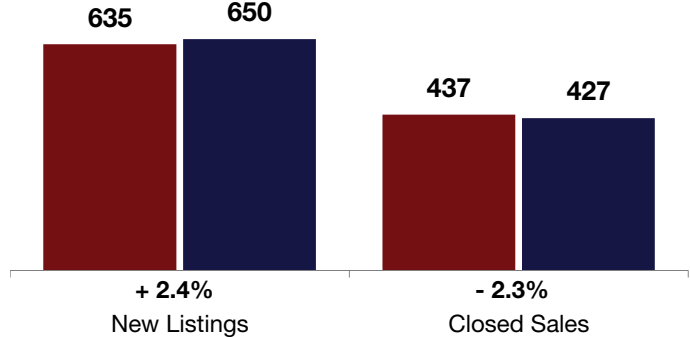
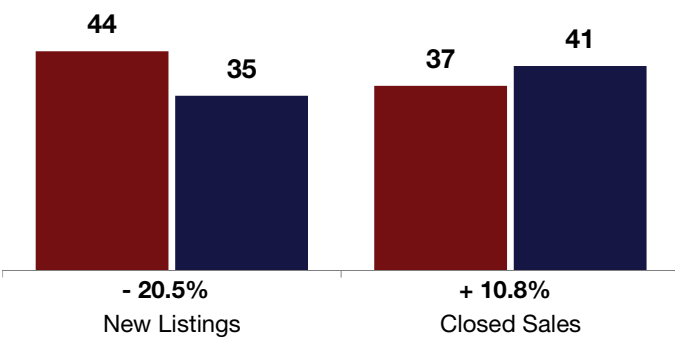
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

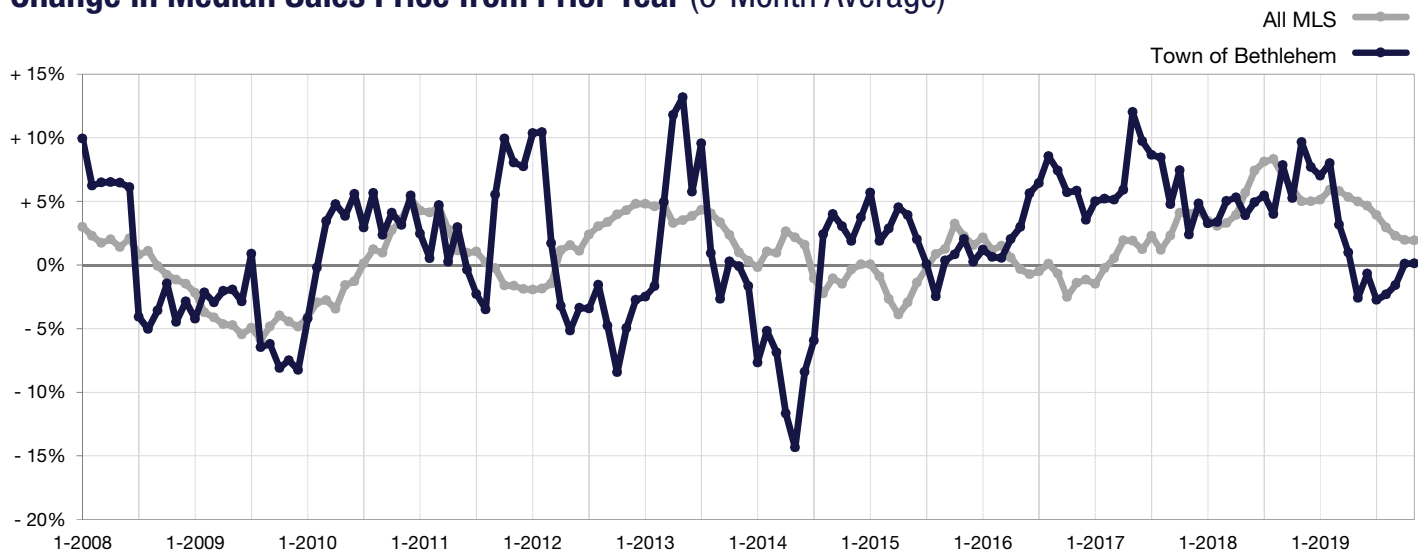
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.