

Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

+ 20.0%

- 50.5%

+ 4.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	90	108	+ 20.0%	540	468	- 13.3%
Closed Sales	95	47	- 50.5%	334	252	- 24.6%
Median Sales Price*	\$321,000	\$335,000	+ 4.4%	\$313,000	\$330,000	+ 5.4%
Percent of Original List Price Received*	99.0%	98.1%	- 0.9%	98.6%	98.0%	- 0.6%
Days on Market Until Sale	36	50	+ 40.1%	50	53	+ 4.5%
Inventory of Homes for Sale	211	160	- 24.2%	--	--	--
Months Supply of Inventory	3.5	3.0	- 14.6%	--	--	--

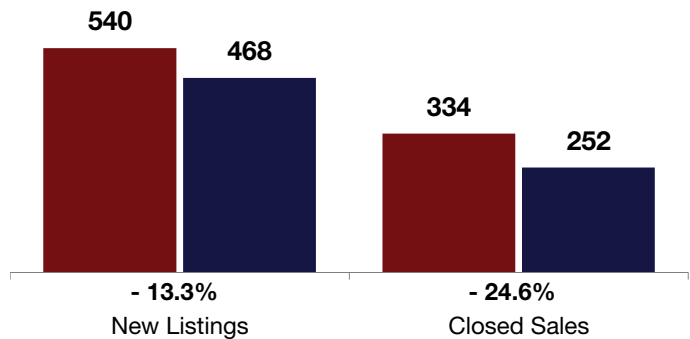
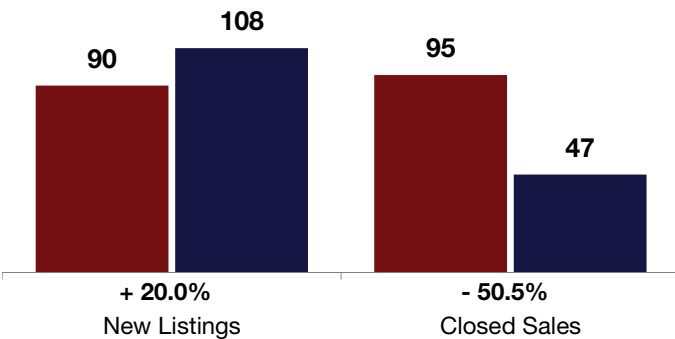
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

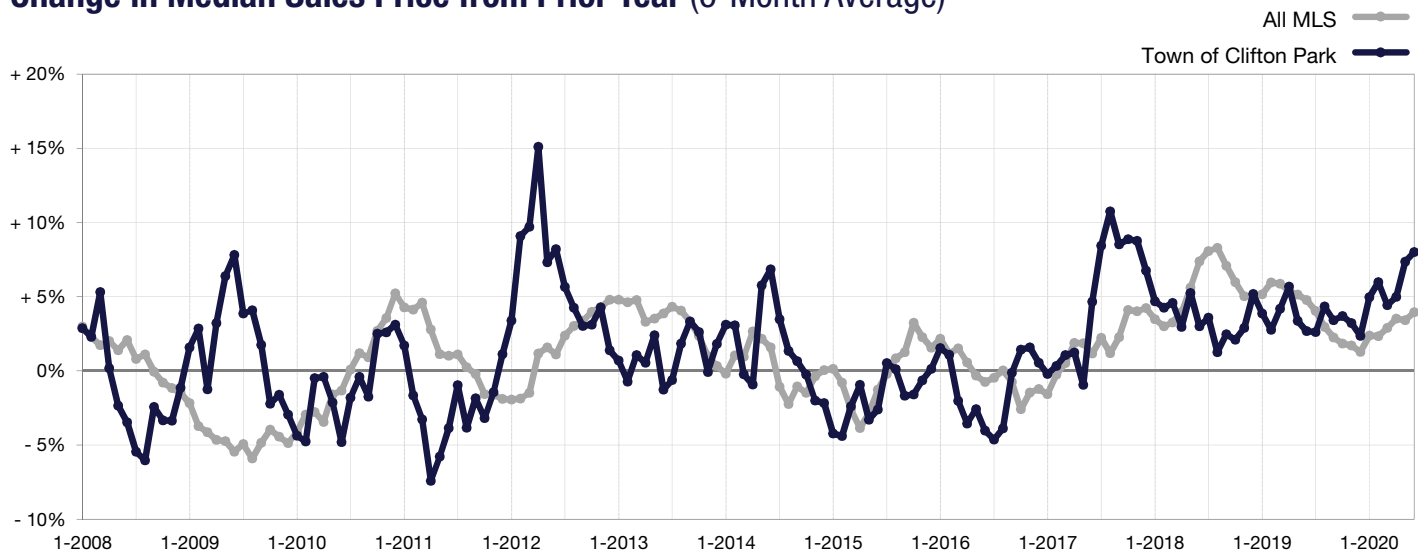
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.