

Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

+ 23.2%

- 1.6%

+ 8.9%

Change in
New Listings

Change in
Closed Sales

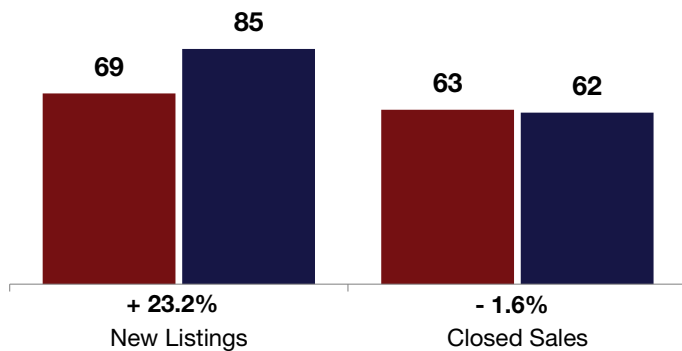
Change in
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	69	85	+ 23.2%	890	815	- 8.4%
Closed Sales	63	62	- 1.6%	623	535	- 14.1%
Median Sales Price*	\$319,000	\$347,500	+ 8.9%	\$319,980	\$332,000	+ 3.8%
Percent of Original List Price Received*	100.2%	101.0%	+ 0.8%	98.7%	98.9%	+ 0.2%
Days on Market Until Sale	62	28	- 54.3%	47	40	- 14.6%
Inventory of Homes for Sale	235	130	- 44.7%	--	--	--
Months Supply of Inventory	4.0	2.2	- 43.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

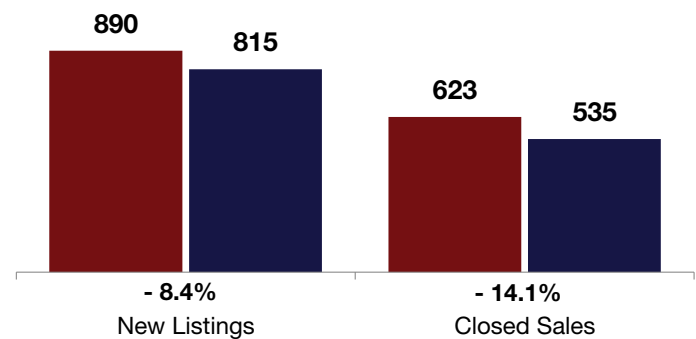
October

■ 2019 ■ 2020

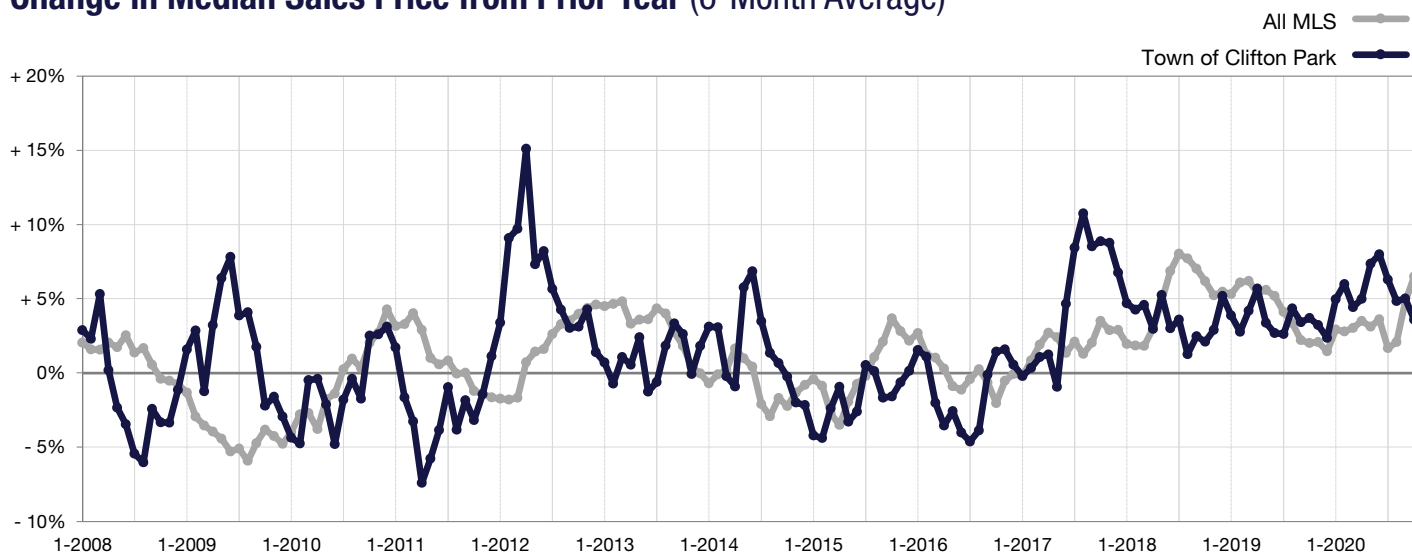


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.