

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

+ 11.1%

Change in
New Listings

+ 19.6%

Change in
Closed Sales

+ 10.2%

Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	54	60	+ 11.1%	944	875	- 7.3%
Closed Sales	56	67	+ 19.6%	679	604	- 11.0%
Median Sales Price*	\$317,500	\$350,000	+ 10.2%	\$319,980	\$335,000	+ 4.7%
Percent of Original List Price Received*	97.3%	99.6%	+ 2.3%	98.6%	99.0%	+ 0.4%
Days on Market Until Sale	59	36	- 38.0%	48	40	- 17.4%
Inventory of Homes for Sale	207	111	- 46.4%	--	--	--
Months Supply of Inventory	3.5	1.9	- 46.4%	--	--	--

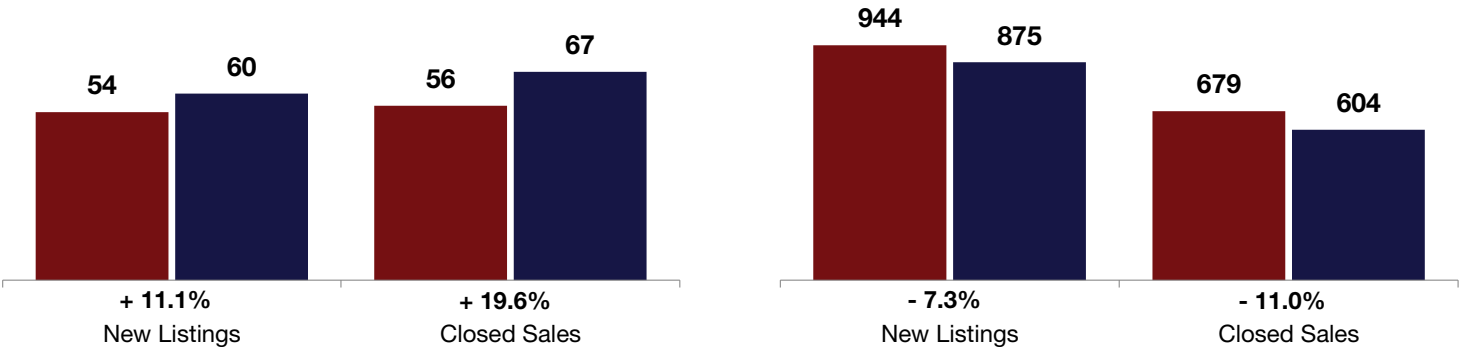
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

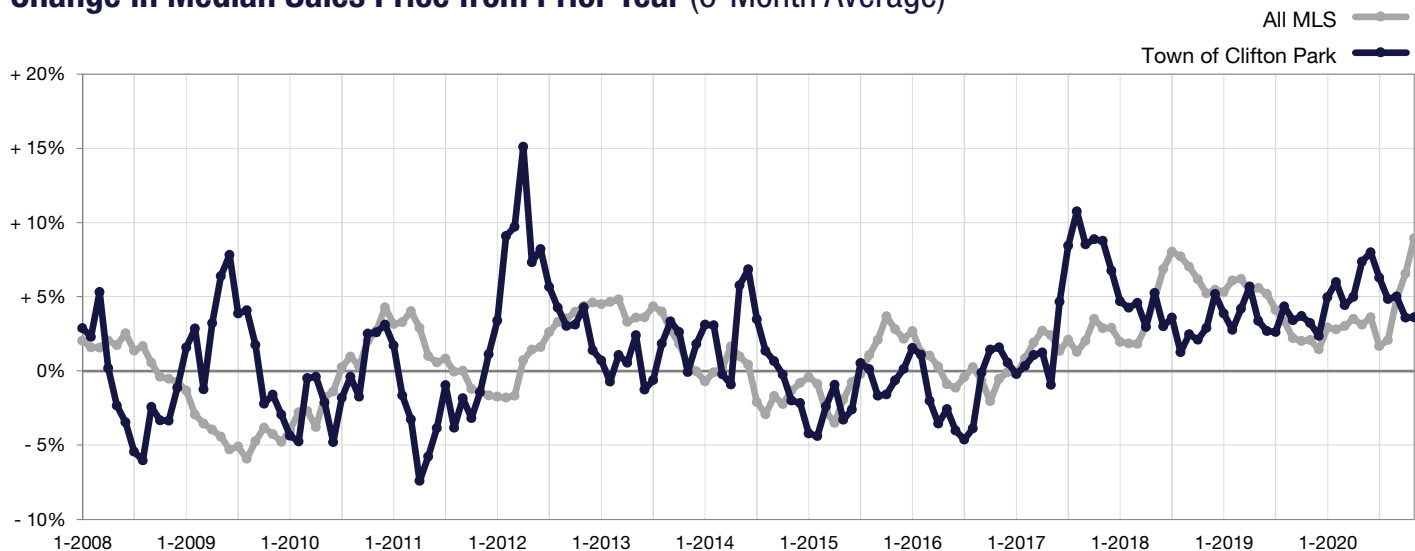
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.