Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

- 28.6%

+ 1.5%

+ 3.5%

Change in **New Listings**

Year to Date

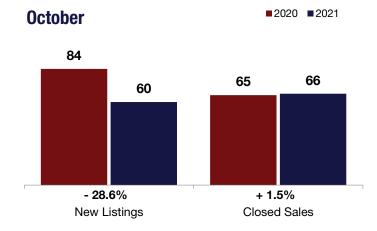
Change in Closed Sales

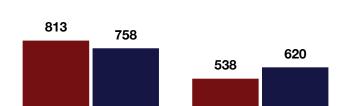
Change in Median Sales Price

October Year to Date

	2020	2021	+/-	2020	2021	+/-
New Listings	84	60	- 28.6%	813	758	- 6.8%
Closed Sales	65	66	+ 1.5%	538	620	+ 15.2%
Median Sales Price*	\$345,000	\$357,000	+ 3.5%	\$332,000	\$358,750	+ 8.1%
Percent of Original List Price Received*	100.9%	101.9%	+ 1.0%	98.9%	102.2%	+ 3.3%
Days on Market Until Sale	28	15	- 44.4%	40	20	- 51.0%
Inventory of Homes for Sale	124	58	- 53.2%			
Months Supply of Inventory	2.1	0.9	- 55.8%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





- 6.8% New Listings



■2020 ■2021

Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.