

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of Clifton Park

- 33.3%

Change in
New Listings

- 8.6%

Change in
Closed Sales

- 7.3%

Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	60	40	- 33.3%	873	799	- 8.5%
Closed Sales	70	64	- 8.6%	608	686	+ 12.8%
Median Sales Price*	\$352,450	\$326,800	- 7.3%	\$335,000	\$357,500	+ 6.7%
Percent of Original List Price Received*	99.7%	102.3%	+ 2.6%	99.0%	102.2%	+ 3.2%
Days on Market Until Sale	35	13	- 62.0%	40	19	- 51.9%
Inventory of Homes for Sale	112	49	- 56.3%	--	--	--
Months Supply of Inventory	1.9	0.8	- 57.2%	--	--	--

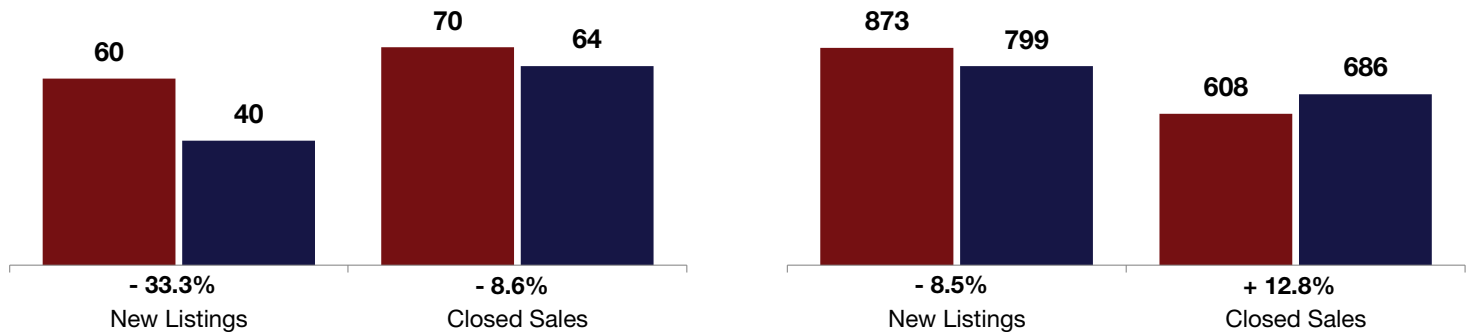
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

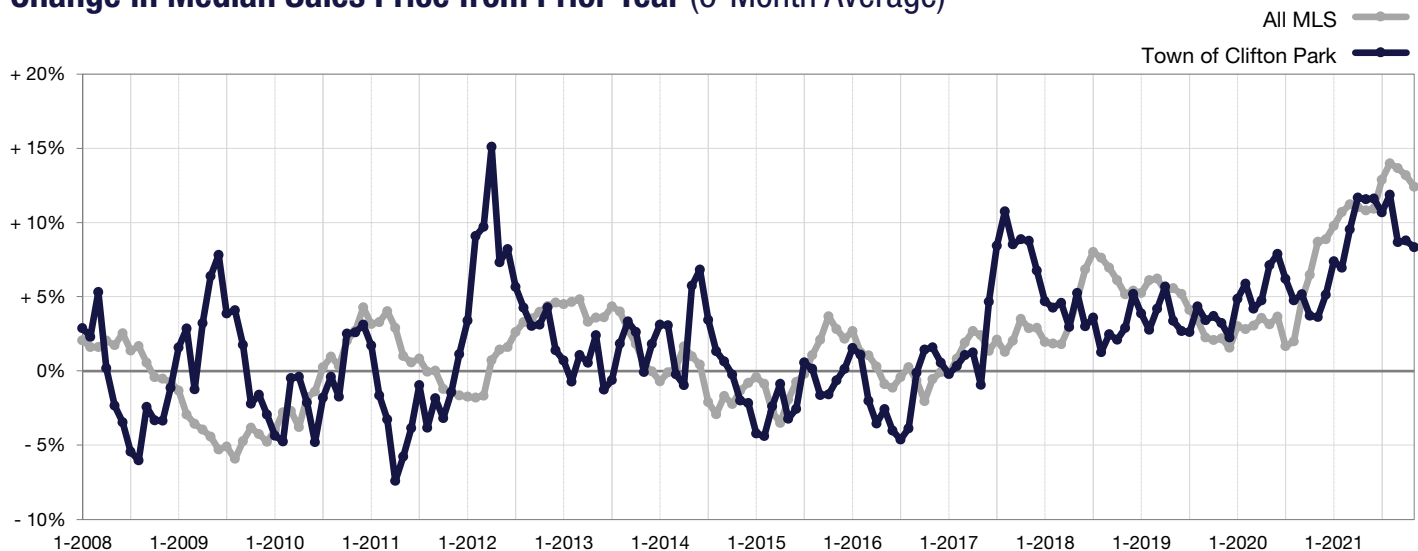
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.