## **Local Market Update – August 2020**

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**Year to Date** 

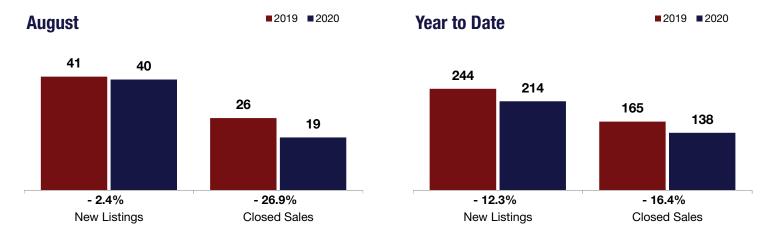
## Town of East Greenbush

- 2.4%	- 26.9%	+ 3.4%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

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	2019	2020	+/-	2019	2020	+/-
New Listings	41	40	- 2.4%	244	214	- 12.3%
Closed Sales	26	19	- 26.9%	165	138	- 16.4%
Median Sales Price*	\$201,250	\$208,000	+ 3.4%	\$202,500	\$239,200	+ 18.1%
Percent of Original List Price Received*	96.1%	99.0%	+ 3.0%	95.7%	98.3%	+ 2.8%
Days on Market Until Sale	35	26	- 24.7%	46	33	- 30.1%
Inventory of Homes for Sale	79	49	- 38.0%			
Months Supply of Inventory	3.6	2.5	- 32.0%			

**August** 

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.