Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Year to Date

Town of East Greenbush

Months Supply of Inventory

- 51.6% - 16.7% + 8.3%

Change in Change in Change in

Change in Change

2021 2022 +/-2021 2022 +/-**New Listings** 15 31 - 51.6% 31 15 - 51.6% Closed Sales 15 - 16.7% 18 - 16.7% 18 15 Median Sales Price* \$254,000 \$275,000 + 8.3% \$254,000 \$275,000 + 8.3% Percent of Original List Price Received* 95.0% 96.0% + 1.1% 95.0% 96.0% + 1.1% Days on Market Until Sale 44 28 + 58.2% 28 44 + 58.2% Inventory of Homes for Sale 51 19 - 62.7%

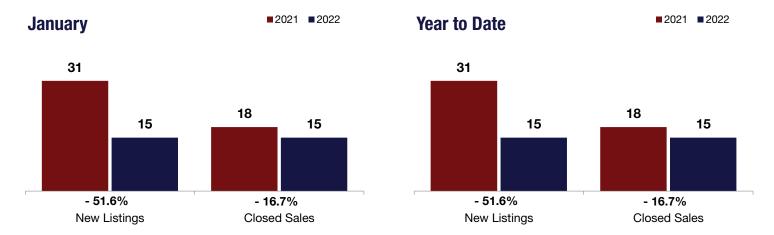
2.5

January

0.8

- 66.2%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.