Local Market Update – June 2022

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



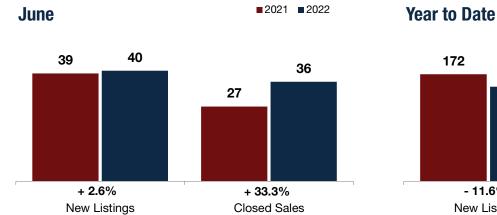
2021 2022

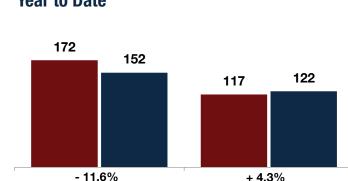
Closed Sales

+ 31.7% + 2.6% + 33.3%**Town of East** Change in Change in Change in **Closed Sales Median Sales Price New Listings** Greenbush Year to Date June

	2021	2022	+/-	2021	2022	+/-
New Listings	39	40	+ 2.6%	172	152	- 11.6%
Closed Sales	27	36	+ 33.3%	117	122	+ 4.3%
Median Sales Price*	\$231,500	\$305,000	+ 31.7%	\$257,000	\$281,250	+ 9.4%
Percent of Original List Price Received*	101.6%	104.0%	+ 2.4%	98.8%	101.3%	+ 2.4%
Days on Market Until Sale	14	19	+ 32.6%	25	26	+ 5.0%
Inventory of Homes for Sale	54	26	- 51.9%			
Months Supply of Inventory	2.5	1.2	- 52.6%			

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





New Listings

All MLS Town of East Greenbush

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

1-2013

1-2014

1-2015

1-2016

1-2017

1-2018

1-2019

1-2012

Change in Median Sales Price from Prior Year (6-Month Average)**

+ 30% + 25% + 20% + 15% + 10% + 5% 0% - 5% - 10% - 15% - 20% - 25% 1-2008

1-2009

1-2010

1-2011

1-2020

1-2021

1-2022